### BUILD. CREATE. INNOVATE.

### MassDevelopment

ANNUAL REPORT FY 2007



211 PROJECTS

\$2,040,107,864 INVESTED

11,016 JOBS

#### A LETTER FROM THE PRESIDENT AND CEO AND THE CHAIRMAN OF THE BOARD

During FY 2007, MassDevelopment worked with communities and businesses across the state to build an even better Commonwealth. Staff arranged financing for or managed 211 projects representing an investment of more than \$2 billion in the state's economy and supporting the creation of 11,016 jobs and 1,288 housing units.

The Agency labored on multiple fronts to enhance the economic attractiveness of our urban centers, boost our agricultural sector, and welcome some of the Commonwealth's most exciting new companies.

As consultant to the City of Springfield, MassDevelopment helped officials in City Hall and on the Springfield Finance Control Board revitalize the City of Homes with fast-track permitting and the sale of 32 acres of land at Springfield Smith & Wesson Industrial Park to the expanding Performance Food Group Company. Our real-estate team also worked with Lawrence and New Bedford to find ways to bring more businesses to their downtowns and waterfront areas.

On a smaller scale, MassDevelopment launched two Brownfield Redevelopment Fund initiatives, the Priority Project Program (P³) and an above ground asbestos/lead paint remediation pilot program. Projects in five communities – Boston, Great Barrington, Lynn, New Bedford, and North Brookfield – were chosen to receive up to \$2 million each in low interest P³ loans. The eight asbestos/lead grant recipients, which will split \$1 million, included projects in Boston, Fitchburg, Haverhill, Lawrence, North Adams, Orange, Taunton, and Worcester.

MassDevelopment's efforts extended to the countryside as well. Along with the Massachusetts Department of Agricultural Resources, the Massachusetts Farm Bureau Agricultural Preservation Corporation, and Project Bread, MassDevelopment backed the Massachusetts Farm to School Project, an innovative compact dedicated to bringing fresh food from Commonwealth farmers to students in public schools and colleges and universities throughout the state.

MassDevelopment also participated in two monumental groundbreakings during the year. Near the southern border, the medical software firm MEDITECH broke ground on a facility that will bring 600 new jobs to Fall River. Close to the northern border, Bristol-Myers Squibb broke ground on a new biologics manufacturing facility in Devens, the largest capital project in the pharmaceutical giant's storied history, which could lead to 550 or more jobs.

From working with cities on planning to providing funds to clean our communities, from helping farmers to delivering shovel-ready sites for businesses, MassDevelopment offers a gamut of economic development programs thanks to its unique ability to interface between the public and private sectors. On behalf of all of our hard-working and talented colleagues, we invite you to read this annual report so that you may learn more about our efforts to make Massachusetts an even more special place in the years to come.

Robert L. Culver President/CEO

Ranch C. Kimball

South fren Real

MassDevelopment's Emerging Technology Fund (ETF) promotes innovation and growth by providing loans and guarantees for equipment and facilities for technology companies throughout Massachusetts. To date, the ETF has provided more than \$23 million in vital financing to 15 growing companies.

A recent investment in Billerica will spur development in one of the fastest growing segments of electronics: solid-state lighting.

Luminus Devices, Inc. produces high-performance LED light sources for applications including video projectors, projection TVs, LCD TVs and other high-brightness applications. Since its founding in 2002, Luminus has created 175 high-paying jobs, and gained a strong foothold in the consumer electronics industry.

Now, thanks to its latest advance in LED technology, the company is poised to capitalize on the exploding high-definition TV and solid-state lighting markets. Sets equipped with Luminus' technology produce the brightest, most vivid colors and a spectrum 40 percent wider than conventional HD displays.

A \$2.5 million ETF loan is helping Luminus make good on its enormous potential. This targeted investment will enable the company to expand its manufacturing operations and meet increased demand. The future of high technology throughout the Bay State remains bright indeed.

### LUMINUS DEVICES, INC. EMERGING TECHNOLOGY FUND LOAN

ALLSTON

BERKLEY

**CAMBRIDGE** 

DIGHTON

**EDGARTOWN** 

FAIRHAVEN

GRAFTON

DOVER
WAVERLEY
RAYNHAM
MEDWAY

#### BILLERICA

**SOUTH EASTON** 

TAUNTON

WESTFIELD

ATHOL

COTUIT

**IPSWICH** 

GROVELAND

FRANKLIN

NORFOLK

OXFORD

**SALISBURY** 

AVON

**BROCKTON** 

HEATH

**NORTH ADAMS** 

**PLYMOUTH** 

DARTMOUTH

SHERBORN

DUDLEY

LENOX

UPTON

GOSHEN

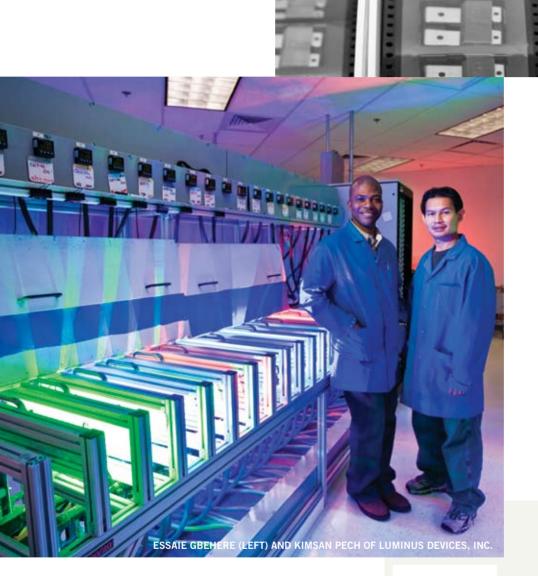
HOLYOKE

MANCHESTER

**PEPPERELL** 

NORTH READING

WOBURN



Emerging Technology Fund: A Truly Bright Economic Outlook for the Merrimack Valley.

WELLESLEY

RUSSELL

**MENDON** 

BERLIN

HAVERHILL

CLINTON

**EAST DENNIS** 

SOMERSET

ERVING

MARION

PROVINCETOWN

ROCKPORT

SPENCER

**BRIGHTON** 

FOXBORO

LEOMINSTER

NORTHBOROUGH

WENHAM

**AMHERST** 

METHUEN

**HYANNIS** 

GROTON

**CHARLESTOWN** 

HALIFA)

GARDNER

YARMOUTH

WESTWOOD

ROWE

PAXTON

SPRINGFIELI

BARNSTABLE

DAKING IADLI

ASHLAND

MEDFORD

LOWELL

SUTTON

CONCORD

**FITCHBURG** 

LYNN

**BARRE** 

#### ASHFORD PLACE WINN II, LLC BROWNFIELDS REDEVELOPMENT FUND



Brownfields Redevelopment Fund: Turning a relic into a living gem. The Brownfields Redevelopment Fund promotes the reuse of vacant or underutilized industrial and commercial properties with environmental contamination. Up to \$500,000 in financing is available for site assessment and cleanup for qualifying projects. MassDevelopment approved 45 awards totaling \$7.9 million under the Brownfields Redevelopment Fund this year.

A shining example lies in the heart of downtown Springfield.

It's here that Boston-based WinnDevelopment has transformed the original Sheraton Hotel into affordable housing for 55+ adults. The second phase of Museum Park Apartments was the final stage of a 114-unit redevelopment project that features one-and two-bedroom units, a community room, fitness center, and emergency call system. It now stands as a landmark in Springfield's Quadrangle-Mattoon Street Historic District.



However, the entire project was jeopardized by environmental contamination that was discovered under an adjacent parking garage that had been condemned and needed to be demolished.

A \$335,000 Brownfields Remediation loan enabled site cleanup, and cleared the way for renovation and eventual habitation.

By providing flexible, low-cost financing for site assessment and remediation, MassDevelopment's Brownfields Redevelopment Fund helps revitalize economically distressed areas throughout Massachusetts. The fund gives new life to structures as well as surrounding communities.

Businesses in low-income neighborhoods across the state can access up to \$3 million in low-cost financing for facility acquisition, renovation, construction and permanent financing. MassDevelopment partnered with Citizens Bank and Sovereign Bank to establish a \$30 million New Markets Loan Fund (NMLF) to provide low fixed rates and longer term loans to small businesses and nonprofits, enabling new growth and new opportunity throughout Massachusetts.

One loan is helping spread the sweet smell of success in New Bedford.

Lydia's Bakery, a mainstay of the city's North End, is a classic American success story. Owner and Portuguese immigrant John Martins took over the business in 1982. Thanks to hard work, a delectable array of European-inspired treats and some timely, low-cost financing, Lydia's has grown from a small storefront run by John and his wife Teresa to a booming operation that employs 20 or more at any given time.

The big break for Lydia's Bakery came when the bakery was tapped to distribute products to area supermarkets, restaurants and retailers. When the Martins needed funding for additional equipment and debt restructuring, MassDevelopment came through with a \$1.5 million New Markets loan for both real estate and equipment.

As a result of this strong partnership between financial institutions, employers are able to achieve one of their greatest challenges: growth.

### LYDIA'S BAKERY, INC. NEW MARKETS LOAN FUND

LONGMEADOW

WORCESTER

**ASHBY** 

CARLISLE

**SAUGUS** 

CHATHAM

WESTPORT

MILFORD NEWTON

DANVERS

**EASTHAM** 

WILMINGTON

STOW

PRINCETON

GRANVILLE

ATTLEBORO

#### **NEW BEDFORD**

HULL

DUNSTABLE

FALL RIVER

HANSON

QUINCY

SEEKONK

**ESSEX** 

WINTHROP

SOUTHAMPTON

**GLENDALE** 

FEEDING HILLS

NAHANT

BEDFORD

OTIS

LAKEVILLE

BELMONT

DRACUT

CHICOPEE

AUBURN

EAST BROOKFIELD

MILLIS

STONEHAM



New Markets Loan Fund: The recipe for success for a New Bedford employer.

WELLFLEET

**EAST WALPOLE** 

**ARLINGTON** 

SOUTHBRIDG

**GREENFIELD** 

LAWRENCE

**PINEHURST** 

**TEMPLETON** 

SOUTHWICK

WHATELY

**EAST SANDWICH** 

LEE

**HOLDEN** 

**MATTAPAN** 

ORANGE

RUTLAND

ABINGTON

**CHELMSFORD** 

**HYDE PARK** 

**NORTH GRAFTON** 

REVERE

WAKEFIELD

**SHREWSBURY** 

EASTON

HAMPDEN

AVER

JEFFERSON

**MIDDLEBORO** 

**WEST BOYLSTON** 

**NORTH CARVER** 

TOLLAND

**HOPEDALE** 

**BROOKLINE** 

**EAST FALMOUTH** 

**NEWBURY** 

ADAMS

HOLBROOK

LEEDS

ROCKLAND

## K&K THERMOFORMING, INC. INDUSTRIAL DEVELOPMENT BOND MORTGAGE INSURANCE GUARANTEE



Thanks to Industrial Development Bonds and Mortgage Insurance Guarantees, job opportunity is heating up in Southbridge.

MassDevelopment helps manufacturers of all sizes obtain the financing they need to compete and win in today's world marketplace. Custom programs, including tax-exempt bond financing, loans and guarantees, enable facility acquisition and rehabilitation. Since FY 2004, MassDevelopment has financed more than 700 projects representing an investment of more than \$6 billion in the Massachusetts economy.

In Southbridge, MassDevelopment financing is helping manufacture molded plastics and new jobs.

Founded in 1999, K&K Thermoforming, Inc. is a family-run maker of plastic products used primarily for packaging in the medical and electronic industries. When the company needed funding to expand operations to meet increased product demand, MassDevelopment was there.



A \$2 million tax-exempt bond issuance, supported by a \$200,000 mortgage insurance guarantee, enabled K&K to purchase and rehabilitate a 91,500-square-foot, underutilized industrial facility. Thanks to increased sales and production capability, the company plans to add three workers to its current force of 25.

Massachusetts is home to world leaders in manufacturing, exporting \$17 billion of products to more than 200 markets across the globe. Low-cost financing from MassDevelopment through tax-free bonds and mortgage guarantees helps manufacturers keep costs low and growth constant.

MassDevelopment offers a wide variety of planning and development services to bring large, complex real estate ventures to fruition. We offer innovative solutions that make possible projects that promote jobs and spur community development.

That was never more evident than when one of the leading global pharmaceutical companies decided to make Devens its new home.

When Bristol-Myers Squibb chose the site for its new biologics manufacturing facility, at \$750 million its largest capital investment ever, Massachusetts came out on top. The win is a testament to the Bay State's leadership in life sciences, highly educated workforce, business-friendly climate and great quality of life.

Devens, the living, working community redeveloped on the Army's one-time New England headquarters, was proposed as an ideal location. However, meeting BMS's high standards required construction waivers, environmental cleanup and special legislation to fund approximately \$34 million in infrastructure improvements. In the end, as the redevelopment authority for Devens, MassDevelopment worked closely with the state to move the project forward, delivering highly-skilled technical jobs.

The new biologics facility is only one example of companies investing and expanding in Massachusetts for reasons including skilled workers, technical knowledge and leadership in the life sciences.

### BRISTOL-MYERS SQUIBB PLANNING & DEVELOPMENT SERVICES

**SWANSEA** 

LINWOOD

HARWICH

BREWSTER

BOLTON

**SOUTH WALPOLE** 

WESTMINSTER

FRAMINGHAI

EAST TAUNTON



The single largest capital investment in the history of Bristol-Myers Squibb is being made in Massachusetts.

CHESTER

**DEDHAM** 

WINDSOR

TOWNSEND

**UXBRIDGE** 

NORTON

**KINGSTON** 

HINGHAM

GREENBUSH

BOXFORD

SHARON

FALMOUTH

DENNIS

**BELCHERTOWN** 

WARE

STERLING

**PLYMPTON** 

MONSON

ACTON

TEWKSBURY

WATERTOWN

**DEERFIELD** 

READING

GLOUCESTER

#### **DEVENS**

PEMBROKE

CUMMINGTON

MILTON

SHEFFIELD

BELLINGHAM

WALES

**NEW SALEM** 

LUDLOW

**CHARLTON** 

**AMESBURY** 

HINSDALE

SALEM

\_\_\_\_\_\_

**FOXBOROUGH** 

NATICK

WESTFORD

CHEISEA

AGAWAM

**BURLINGTON** 

**PLAINFIELD** 

BOSTON

COHASSET

MANSFIELD

PEABODY

EAST WAREHAM

LEXINGTON

OAK BLUFFS

**STURBRIDGE** 

**EASTHAMPTON** 

ANDOVER

HAMILTON

ROSLINDALE

.....

MALDEN

PALMER

WINCHESTER

BUCKLAND

HADIE/

NORWELL

SUNDERLAND

WEST BARNSTABLE

GEORGETOWN

ASSONET

**CARVER** 

### BOSTON CHILDREN'S MUSEUM TAX-EXEMPT BOND FINANCING



Tax-exempt Bond Financing: Funding the construction of new space and new horizons. For nonprofits, manufacturers and developers of affordable housing, tax-exempt bonds offer a vital source of low-cost financing for capital expansion. Projects funded by MassDevelopment through bond issuances have created thousands of housing units and more than 39,000 jobs since FY 2004.

Tax-exempt bonds have also enabled the expansion of a learning center that's nine decades young.

Founded in 1913 by teachers in Boston's Jamaica Plain neighborhood, the Boston Children's Museum is a nationally renowned learning center that has revolutionized the museum-going experience. Each year, thousands of children and adults gain a new appreciation of the arts, sciences, culture and world around them through hands-on exhibits and activities.



When the museum needed financing for its first major expansion since relocating to its present location on Fort Point Channel in 1979, MassDevelopment was there with a \$30 million financing package. Tax-exempt bonds enabled the construction of a 23,000-square-foot addition for a new theater, new exhibits and new discovery for this growing asset to the Fort Point

neighborhood revitalization. The financing also supported renovations to the existing building.

From schools to senior centers to factories and much more, tax-exempt bond financing from MassDevelopment can help take deserving projects from blueprint to reality.

#### MORE THAN A LENDER

MassDevelopment offers comprehensive finance and real estate planning and development services for businesses, municipalities, developers, and other organizations throughout the Commonwealth. With deep, local roots and industry expertise, we have helped our clients close hundreds of deals statewide. Our customized financing packages give businesses the flexibility to stay competitive, and the stability to grow.



#### **REAL ESTATE & FINANCE**

#### FINANCE HIGHLIGHTS

During FY 2007, MassDevelopment issued bonds totaling \$1,501,708,691 on behalf of 98 businesses. The agency also made 59 loans and guarantees totaling \$33,844,604 to borrowers across the state. In addition, eight communities shared \$1 million in special brownfields grants for above ground asbestos and lead removal under a pilot program.

#### REAL ESTATE AND PLANNING HIGHLIGHTS

During FY 2007, the real estate and planning division continued to provide economic development support to the City of Springfield; to develop Village Hill Northampton; to develop and market Devens to some of the leading companies in both the world and Massachusetts; to manage 100 Cambridge Street in Boston, the Jodrey State Pier in Gloucester and 151 Martine Street in Fall River; to help the City of New Bedford maximize the use of its waterfront; to investigate the feasibility of developing a 1,000-acre parcel owned by the Town of Plymouth; and to work with the City of Lawrence on revitalizing its downtown. Properties under management are valued at approximately \$275 million and generated \$22.2 million in rental income.

BERKSHIRE

EAST PRINCETON

HATFIELD

LUNENBURG

NORTH BILLERICA

NORTH BILLERICA

SANDWICH

WAREHAM

BRIMFIELD

RANDOLPH STOUGHTON

TOPSFIELD

DOUGLAS

FISKDALE

NORWOOD

CENTERVILLE

HARVARD

MASHPEE

NEEDHAM

PLAINVILLE ROWLEY

CHESHIRE

GREAT BARRINGTON

HOLLISTON WALPOLE

NEW BRAINTREE

CHARTLEY

**AUBURNDALE** 

FLORENCE

**HYANNIS PORT** 

MEDFIELD

**WEST BRIDGEWATER** 

**NORTH AMHERST** 

BYFIELD

MATTAPOISETT

NEWTON CENTER

ONSET

THORNDIKE

MASSDEVELOPMENT PROJECT LISTINGS



### ANNUAL LEASE REVENUE

100 Cambridge Street Boston, \$18,706,000

151 Martine Street Fall River, \$1,266,354

Cape Ann Fisheries
Gloucester, \$688,818

**Devens Properties** Devens, \$911,488

Jodrey State Pier Gloucester, \$588,618

#### ASBESTOS AND LEAD PAINT PILOT PROGRAM

Arch Street Development, LLC North Adams, \$120,000

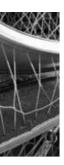
City of Taunton
Taunton, \$120,000

Jamaica Plain NDC Boston, \$86,000

Lawrence CommunityWorks
Lawrence, \$14,000

Main South CDC Worcester, \$350,000

Planning Office of Urban Affairs Haverhill, \$130,000



### ASBESTOS AND LEAD PAINT PROGRAM (CONT.)

**Town of Orange** Orange, \$50,000

Twin Cities CDC Fitchburg, \$130,000

#### BROWNFIELDS REDEVELOPMENT FUND LOAN

Ashford Place Winn II, LLC Springfield, \$335,000

MRM Project Management, LLC Salem, \$594,000

### BROWNFIELDS SITE ASSESSMENT

**Arch Street Development, LLC** North Adams, \$8,175

Architectural Heritage Foundation, Inc. Lowell, \$22,000

Attleboro Redevelopment Authority Attleboro, \$500,000

Catamount Investment Management Chelsea, \$50,000

**CDC of South Berkshire** Great Barrington, \$2,800

Chelsea Neighborhood Housing Services Chelsea, \$1,500,000

### BROWNFIELDS SITE ASSESSMENT (CONT.)

City of Gardner Gardner, \$40,500

City of Gardner Gardner, \$17,500

Codman Square Neighborhood Development Corporation Dorchester, \$12,750

**Dorchester Bay EDC**Dorchester, \$18,000

**Dorchester Bay EDC**Dorchester, \$18,000

Just-A-Start Corporation Cambridge, \$50,000

Lena Park CDC Roxbury, \$1,650,000

Liston Realty, LLC Attleboro, \$25,000

Lynn Community
Health Center, Inc.
Lynn, \$8,175

Madison Park CDC Roxbury, \$36,000

Main South CDC Worcester, \$8,500

Nuestra Comunidad Development Corporation Roxbury, \$16,360

One Partners, LLC Easthampton, \$11,700

### BROWNFIELDS SITE ASSESSMENT (CONT.)

**Pioneer Valley Hotel Group** Northampton, \$47,000

Pittsfield Economic Revitalization Corporation Pittsfield, \$50,000

**Sojourner House, Inc.** Dorchester, \$193,300

**Urban Edge Housing Corporation** Jamaica Plain, \$25,500

**Villa Fiore Condominium** Agawam, \$13,950

#### CAPITAL FINANCING 501

Gordon College

Wenham, Lynn, \$3,500,000

Nashoba Brooks School of Concord Concord, \$2,500,000

New England
College of Optometry
Roslindale, Boston, \$3,910,000

NFI Massachusetts, Inc.
Peabody, Wakefield, Amesbury
\$2,600,000

Sisters of Saint Ann d/b/a Anna Maria College Paxton, \$10,200,000

#### CHARTER SCHOOL LOAN GUARANTEE FUND

Phoenix Charter Academy Chelsea, \$92,500

#### DEVELOPMENT LOAN

Worcester Center for the Performing Arts, Inc. Worcester, \$300,000

### EMERGING TECHNOLOGY

E Ink Corporation
Cambridge, \$1,000,000

Luminus Devices, Inc. Woburn, \$2,500,000

Middleton
Aerospace Corporation
Haverhill, \$2,000,000

Nuvera Fuel Cells, Inc. Billerica, \$2,500,000

Valeritas, LLC Shrewsbury, \$2,500,000

#### ENVIRONMENTAL BOND

Thomson Brothers Industries, Inc. and Holt Road, LLC
North Andover, \$7,350,000

#### **EQUIPMENT LOAN**

Automatic Specialties, Inc. Marlborough, \$175,000

Blue Sky Biotech, Inc. Worcester, \$150,000

The Pro's Choice, Inc. Ludlow, \$128,016

The Smith Print, Inc. Norwell, \$186,955

#### **GUARANTEE**

DieCast Connections Company, Inc. Chicopee, \$12,500

North River Collaborative Rockland, \$84,000

The Smith Print, Inc. Norwell, \$261,737

### MASS EXPORT FINANCE GUARANTEE FUND

**Hyaluron Corporation** Burlington, \$250,000

Integrated Process Technologies, Inc. Devens, \$350,000

#### MICRO LOAN PROGRAM

New Bedford Economic Development Council, Inc. New Bedford, \$1,250,000

### MORTGAGE INSURANCE GUARANTEE

**Lebanon Hill Properties, LLC** Southbridge, \$200,000

Odoardi Properties, LLC Ipswich, \$234,000

TJK Realty, LLC Chicopee, \$125,000

Valley Opportunity Council, Inc. Chicopee, \$315,000

#### NEW MARKETS LOAN FUND

**530 Warren Street, LLC** Roxbury, \$1,900,000

**72 North Water Street, LLC** New Bedford, \$1,351,250

Community Action, Inc. Haverhill, \$1,300,000

Custom Blends, Inc. Brockton, \$750,000

**Lydia's Bakery, Inc.**New Bedford, \$650,000

Open Square Properties, LLC Holyoke, \$1,225,000

Terra-Mar Realty, LLC New Bedford, \$850,000

William F. Sullivan & Co., Inc. Holyoke, \$500,000

#### NEW MARKETS LOAN FUND (CONT.)

Winsor Management, Inc. Worcester, \$2,000,000

#### PREDEVELOPMENT

Lynn Community
Health Center, Inc.
Lynn, \$6,025

Nokode Holdings Lowell, \$50,000

#### PRIORITY Project – Loan

CDC of South Berkshire
Great Barrington, \$2,000,000

City of Boston
Boston, \$2,000,000

**City of Lynn**Lynn, \$2,000,000

City of New Bedford
New Bedford, \$2,000,000

Town of North Brookfield North Brookfield, \$2,000,000

#### PUBLIC ENTITY

Northshore Education Consortium Peabody, Beverly, \$4,800,000

Shore Educational Collaborative Chelsea, \$9,650,000

#### REAL ESTATE DEVELOPMENT

Bowdoin Place Boston, \$107,353

Bristol-Myers Squibb Phase II Devens, \$397,000,000

Springfield Smith & Wesson Industrial Park
Springfield, \$30,000,000

Seven Hills
Devens, \$350,000

South Coast Research & Technology Park/MEDITECH Fall River, \$30,000,000

Village Hill Northampton Northampton, \$6,715,227

### REAL ESTATE

City of Lawrence Lawrence, \$35,000

**City of Springfield** Springfield, \$104,476

#### REAL ESTATE Site preparation

Buena Vista Street
Devens, \$1,000,000

Jackson Road Phase III Devens, \$1,700,000

#### **REAL ESTATE LOAN**

ARC of North Central, Inc. Fitchburg, \$561,526

Colony Realty Trust Lawrence, \$477,000

Cooperative Production, Inc. Taunton, \$158,189

Friends of Project COPE Lynn, \$1,080,000

Friends of Project COPE Lynn, \$775,000

Fruitlands Museum, Inc. Harvard, \$150,000

Fruitlands Museum, Inc. Harvard, \$600,000

**Henry A. Palmerino Trust** Southbridge, \$325,000

**Hyaluron Corporation** Burlington, \$500,000

Integrated Process Technologies, Inc. Devens, \$500,000

Jack Charles, LLC Ayer, \$495,000

Joey & Chloe Realty, LLC Lowell, \$180,000

Lydia's Bakery, Inc.
New Bedford, \$96,000

### REAL ESTATE LOAN (CONT.)

Montachusett Opportunity Council, Inc.
Leominster, \$200,000

Morris Professional Child Care Services, Inc. Springfield, \$63,557

Phoenix Charter Academy Chelsea, \$92,500

Salem State College Assistance Corporation Salem, \$440,000

**Turnpike Rod & Gun Club** Ashburnham, \$42,419

Wareham
Early Childhood Education
and Development Corporation
Wareham, \$174,000

Winsor Management Inc. Worcester, \$150,000

### REVOLVING SEAFOOD LOAN PROGRAM

Cape Cod Oyster Company, Inc. Hyannis, \$5,000

**Coral Fishing Corporation** New Bedford, \$75,000

**Diamond Dog Fishing Corporation**New Bedford, \$62,500

### REVOLVING SEAFOOD LOAN PROGRAM (CONT.)

O'Keefe, Timothy G. Nahant, \$5,000

#### SEAFOOD LOAN

**72 North Water Street, LLC** New Bedford, \$200,000

The Smith Print, Inc. Norwell, \$186,955

#### TAX-EXEMPT 501 (C)(3) BOND

Academy of the Pacific Rim Charter School Hyde Park, \$11,775,000

Advent School Corporation, The Boston, \$5,900,000

Allen-Chase Foundation d/b/a Eaglebrook School Deerfield, \$15,000,000

#### Amego, Inc.

Mansfield, Attleboro, Norton, Plainville, North Easton, Taunton, Foxboro, \$2,158,000

ARC of Northern
Bristol County, Inc.
Attleboro, Taunton, \$1,350,000

Bard College at Simon's Rock Great Barrington, \$4,035,000

#### TAX-EXEMPT 501 (C)(3) BOND (CONT.)

Bay Path College Longmeadow, \$8,000,000

Becker College Worcester, \$11,445,000

Belmont Hill School Belmont, \$33,900,000

Bentley College Waltham, \$11,000,000

Boston Architectural College Boston, \$12,430,000

Brandeis University
Waltham, \$61,975,000

Buckingham Browne & Nichols School Cambridge, \$25,000,000

Charles River School, The Dover, \$8,000,000

Children's Museum, The Boston, \$30,000,000

College of the Holy Cross Worcester, \$73,695,000

Community Teamwork, Inc. Lowell, \$2,259,500

Covenant Christian Academy, Inc. Peabody, \$5,250,000

Curry College Milton, \$35,000,000

### TAX-EXEMPT 501 (C)(3) BOND (CONT.)

**Emerson College** 

Boston, \$80,975,000

**Exploration School, Inc.** 

Norwood, \$5,500,000

FSC Foundation Supporting Organization, Inc.

Fitchburg, \$1,900,000

**Glen Urquhart School** 

Beverly Farms, \$5,000,000

Governor's Academy, The

Byfield, \$15,000,000

**Greater Lynn Senior Services** 

Lynn, \$4,000,000

**Groton School** 

Groton, \$10,000,000

Hampshire Regional YMCA

Northampton, Huntington

\$1,625,000

International Fund for Animal Welfare

Allillai Wellare

Yarmouthport, \$13,600,000

John M. Barry Boys & Girls Club of Newton, Inc.

Newton, \$1,200,000

**Lasell College** 

Newton, \$18,470,000

Lasell Village, Inc.

Newton, \$20,285,000

### TAX-EXEMPT 501 (C)(3) BOND (CONT.)

Lexington Montessori

School, Inc.

Lexington, \$5,350,000

Madison Washington II, LLC

Roxbury, \$5,300,000

Manet Community

Health Center, Inc.

Quincy, Hull, \$3,385,000

May Institute, Inc.

Randolph, \$6,500,000

Media Education

Foundation, Inc.

Northampton, \$1,178,000

Montessori Children's

House of Middlesex, Inc.

Reading, \$850,000

Montrose School

Foundation, Inc.

Medfield, \$6,000,000

Northeast Animal Shelter, Inc.

Salem, \$3,260,000

**North River Collaborative** 

Rockland, \$2,100,000

Park School, The

Brookline, \$9,435,000

Pike School, Inc., The

Andover, \$8,000,000

President and Fellows of

Harvard College

Cambridge, \$225,800,000

#### TAX-EXEMPT 501 (C)(3) BOND (CONT.)

Simmons College Boston, \$39,885,000

South Area Solomon Schechter Day School Norwood, \$9,000,000

St. Ann's Home, Inc. Methuen, \$8,500,000

**Tabor Academy**Marion, \$13,715,000

Thayer Academy
Braintree, \$30,340,000

Trustees of Mount Holyoke College South Hadley, \$39,775,000

Unitarian Universalist Service Committee Cambridge, \$3,500,000

Valley Opportunity Council, Inc. Chicopee, \$2,835,000

Walnut Hill School Natick, \$6,000,000

Worcester Polytechnic Institute Worcester, \$81,915,000

YMCA of Greater Boston Boston, \$8,500,000

YMCA of the North Shore Beverly, Salem, \$17,000,000

YMCA of Greater Worcester Worcester, \$25,000,000

#### TAX-EXEMPT 501 (C)(3) BOND LEASE

Education Development Center, Inc.
Newton, \$1,545,000

TAX-EXEMPT
501 (C)(3)
ROND REFUNDING

Orchard Cove, Inc. Canton, \$35,875,000

Y.O.U., Inc./Youth
Opportunities Upheld, Inc.
Worcester, \$9,470,000

## TAX-EXEMPT AFFORDABLE RENTAL HOUSING BOND

Avalon Acton, Inc. Acton, \$45,000,000

Clarendon Street
Associates, LLC
Boston, \$80,000,000

East Canton Street Limited Partnership Boston, \$11,175,000

**Leventhal Limited Partnership** Brighton, \$14,700,000

### TAX-EXEMPT ENVIRONMENTAL BOND

**Devens Recycling Center, LLC** Devens, \$12,000,000

E.L. Harvey & Sons, Inc. Westborough, \$5,000,000

TW Conroy 5, LLC Stoughton, \$7,100,000

#### TAX-EXEMPT FOR-PROFIT HOUSING BOND

New Merrimack Street Housing, LLC Lowell, \$1,600,000

**Tenants' Development Corporation**Boston, \$12,748,791

## TAX-EXEMPT INDUSTRIAL DEVELOPMENT BOND

Bradford & Bigelow, Inc. Newburyport, \$8,160,000

Cold Chain Technologies, Inc. and 29 Everett, LLC Holliston, \$5,000,000

**DFF Corporation** Agawam, \$10,000,000

DieCast Connections Company, Inc. Chicopee, \$1,338,000

# TAX-EXEMPT INDUSTRIAL DEVELOPMENT BOND (CONT.)

**Doyle Sailmakers, Inc.** Salem, \$1,476,400

Fifteen-O-Five West Housatonic, LLC Pittsfield, \$3,075,000

Hayden Laser Services, LLC West Springfield, \$2,250,000

**Hi-Tech Mold & Tool, Inc.** Pittsfield, \$2,500,000

**J&J Marine Fabricating, Inc.** Somerset, \$2,000,000

Kat Realty, LLC Lakeville, \$3,000,000

**Lebanon Hill Properties, LLC** Southbridge, \$2,000,000

**Neoprint, Inc.** Chelmsford, \$1,900,000

Odoardi Properties, LLC Ipswich, \$2,340,000

**Swan Net East Coast Services Corporation**Gloucester, \$1,500,000

**VDD Properties, LLC** Littleton, \$1,800,000

West Lowell Realty Corp. Haverhill, \$1,920,000

#### TAX-EXEMPT INDUSTRIAL DEVELOPMENT BOND (CONT.)

Zenith Ventures, LLC New Bedford, \$2,520,000

#### TAX-EXEMPT NONPROFIT HOUSING BOND

Interfaith Homes of Longmeadow, Inc. Longmeadow, \$5,965,000

Seashore Point-Deaconess, Inc. Provincetown, \$20,155,000

VOA Concord Assisted Living, Inc. Concord, \$14,120,000

Western Massachusetts Life Care Corporation /dba/ Reeds Landing Springfield, \$29,115,000

#### NEW MARKETS TAX CREDIT PROGRAM

Fenway Community Health Center Boston, \$20,000,000

### WORKING CAPITAL CO-GUARANTEE

Homisco, Inc. Melrose, \$180,000



#### 2007 TOTALS

 Projects
 Investment
 Jobs
 Housing Units

 211
 \$2,040,107,864
 11,016
 1,288

### MASSDEVELOPMENT CONSOLIDATED BALANCE SHEET 2007



#### **ASSETS**

Cash and Cash Equivalents	\$ 64,958,417
Investments	277,441,113
Loans Receivable, Net	79,536,852
Accounts Receivable and Other Assets	24,036,684
Projects Escrow Deposits	5,868,817
Predevelopment Projects, Net	1,084,334
Financing Costs, Net	11,120,601
Deferred Expenses, Net	2,866,120
Assets Held for Sale	178,840
Capital Assets, Net	211,533,064

Total Assets \$678,624,842

#### **LIABILITIES**

**Total Liabilities and Net Assets** 

Accounts Payable and Accrued Expenses	\$ 32,390,804
Bonds, Notes and Accrued Interest Payable	221,182,368
Project Escrows	5,912,385
Deferred Revenue	15,577,379
Total Liabilities	\$275,062,936
Total Net Assets	\$403,561,906

\$678,624,842

