









Welcome

During my first year as MassDevelopment's President and CEO, I've had the good fortune to travel across Massachusetts to attend events celebrating new housing developments, expanded facilities, growing small businesses, and many more milestones of economic growth. I'm grateful that the work we do at MassDevelopment allows us to operate in every corner of the Commonwealth, and it's been a thrill to see so many of our projects up close. Through our financing tools and our real estate development and planning services, MassDevelopment helps the Commonwealth's cities and towns tackle challenging projects, spur continued investment, and revitalize neighborhoods. So when it comes to our annual report, it's no easy task choosing which projects to highlight. Because, as I've come to learn, behind each groundbreaking, ribbon cutting, or grand opening is a story of momentum.

The stories we've chosen to feature this year best capture the role MassDevelopment plays in helping communities thrive: bringing together state and local partners, providing real estate and development expertise, and bridging the finance gap so that great projects actually happen. In Athol, a MassDevelopment financing package is helping the Athol Hospital grow its facility, expand medical services in the community, and create jobs. In Northampton, our vision and more than 10 years of on-the-ground involvement are transforming a one-time state hospital site into a thriving mix of commercial and light industrial uses, affordable and market-rate housing, and open space. And in Gateway Cities across the state, we're seeing transformative growth taking place before our very eyes.

Our goal is to demonstrate the powerful impact MassDevelopment's work has not only on a specific project, but on the surrounding community. For us, it's not *just* about the specific project at hand. It's also the promise of new jobs created, affordable homes being built, neighborhoods transformed, and exciting opportunities for the residents and communities throughout Massachusetts.

James a. Liss

President and CEO

GREATER BOSTON REGION

Offering more than words to help kids

More Than Words (MTW), a nonprofit social enterprise, prepares vulnerable youth to be responsible, productive members of the community by empowering them to run a bookselling business. To reach even more kids, the organization needed funds to transform their existing site in Boston's South End neighborhood.

Through a unique collaboration between MassDevelopment and the crowdfunding platform Patronicity, a Commonwealth Places campaign was launched—an initiative that combines the power of crowdfunding with creative placemaking.

The campaign exceeded its goal to raise \$50,000, earning a \$50,000 matching grant from MassDevelopment. MTW increased its goal to \$75,000 in crowdfunding contributions, bringing in a final total of \$80,361 from 187 donors. The newly expanded facility opened with a fully stocked bookstore, community event space for readings and screenings, and a marketplace featuring items made by other mission-driven organizations.













Building a pipeline of skilled workers

Pipefitters Local 537 craft union represents and trains skilled workers who build hospitals, schools, and factories across the state. A \$28.5 million bond from MassDevelopment is enabling the union to transform a small building in Dorchester into a 70,000-squarefoot, LEED-certified training facility, helping Local 537 prepare more workers for a rewarding career.

Providing financing to create more jobs

MedMinder Systems in Needham produces an innovative digital pill dispenser that helps patients manage their medications, stay healthy, and remain independent. With a \$1.5 million Emerging Technology Fund loan from MassDevelopment, MedMinder will create 25 new positions to support company growth.

Putting growth on the menu for a manufacturer

Plenus Group is a family-owned maker of soups, sauces, and gourmet frozen foods. When the company needed more space, MassDevelopment helped them buy, renovate, and expand their leased site in Lowell.

We issued a \$4.6 million tax-exempt bond, purchased by Middlesex Savings Bank, on behalf of Plenus Group and enhanced that financing with both mortgage and export guarantees. The funds also allowed the company to build a 16,195-square-foot addition, buy critical new manufacturing equipment, and create jobs.

MassDevelopment is proud to support the Commonwealth's manufacturing industry. In Lowell, growing companies like Plenus Group are providing jobs, stimulating business activity, and driving a healthier economy for all.









Supplying financing to improve quality of life

The New Markets Tax Credit program delivers critical financial support to projects that enhance our communities, such as health centers, mixed-use developments, and performing arts centers. The YMCA of Metro North is using a \$10 million allocation and a \$27.7 million tax-exempt bond from MassDevelopment to build a new recreational facility in Lynn, a project that will serve the community for years to come.

Activating properties and community spirit

MassDevelopment offers solutions to help communities convert vacant and underused sites into actively used, tax-generating properties. The **Town of Chelmsford** is using a \$90,000 Site Readiness grant and a \$1.4 million Brownfields Remediation recoverable grant to reimagine and clean up a contaminated property, opening the door to a new future for this site.

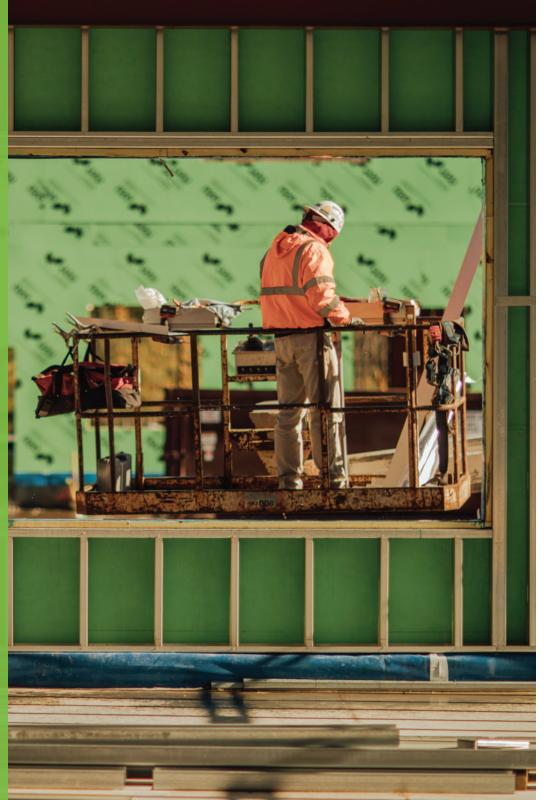
SOUTH REGION

Charting a new course for the region

Benjamin Franklin Classical Charter Public School (BFCCPS) serves a diverse student population from 12 communities and offers a unique academic program that emphasizes character education. When the school wanted to build a new, modern facility in Franklin, they turned to MassDevelopment for smart financing.

We issued a \$24.6 million tax-exempt bond and provided a charter school loan guarantee. Citizens Funding Corporation, a subsidiary of Citizens Bank, purchased the bond. BFCCPS will use the proceeds to build an impressive 77,500-squarefoot school, complete with athletic fields.

The impact on education will be significant. BFCCPS can offer a better learning environment, enhance its academic programs, and provide more opportunities for students across the region.











Raising the stock of a job creator

The Livestock Institute (LI) offers training and support for farmers, workers, and small businesses in the agriculture sector. We partnered with BayCoast Bank to provide \$5.6 million in combined construction and commercial real estate loans, enabling LI to build a new processing facility in Westport, create 20 new jobs, and promote best practices in the livestock industry.

Equipping manufacturers to stay competitive

When Massachusetts manufacturers need financing to expand, they turn to MassDevelopment. Founders **Science Group**, a manufacturing and research company that supports the pharmaceutical industry, used a \$250,000 equipment loan and export guarantee to update its facility in Taunton and buy new equipment to meet future demand.

Creating a new development to cheer about

Harding Green is a planned development project in Worcester. The developers, Canal District Partners, needed funds to transform what is now a vacant dirt lot into a hub of housing, retail, and culinary delights.

MassDevelopment provided the developers a \$1.8 million direct loan, enhanced with a mortgage insurance guarantee. The funds will make it possible to create a mixed-use development including 48 housing units, from around the world.

Harding Green Development sits near another redevelopment project, an underused property soon to be the new home create a vibrant neighborhood for shopping, eating, and













Room to grow for innovators

Little Leaf Farms' greenhouse facilities in Devens include some of the most technologically advanced and environmentally friendly growing operations in the world, thanks to a number of state-of-the-art features that include rainwater recycling, advanced LED lighting, and high-efficiency heating systems. The small leaf grower is getting ready for its third expansion in Devens. MassDevelopment, also the redeveloper of Devens, coordinated the sale of 12 acres of land and provided loans totaling \$5.25 million for the land acquisition and for the purchase and installation of new equipment. Little Leaf Farms, which opened in Devens in 2016, is now delivering fresh greens to more than 1,000 grocery stores and restaurants throughout New England.

Treating nonprofits with care

Through our tax-exempt bond financing and New Markets Tax Credits program, MassDevelopment is proud to provide creative financing solutions for nonprofits. A recent financing package totaling \$28.2 million will allow **Athol Hospital** to expand its emergency care unit, add space for primary and behavioral health services, and extend high-quality care to the surrounding region.

Daring to envision a pioneering community

The redevelopment of Village Hill Northampton began in 2002, when MassDevelopment and The Community Builders, a nonprofit affordable housing developer, formed a partnership to transform the 126-acre former Northampton State Hospital campus. The bold vision included a mix of office, retail, and light industrial uses. The development plan also featured more than 300 residences, many of which are affordable, and 80 units of assisted living.

Today, the estimated \$28 million project is slated to be completed in 2021. Village Hill Northampton is less than one mile from Northampton's vibrant downtown and right next door to Smith College. The community includes a variety of apartments, condominiums, and single-family homes, interwoven with open space, parks, and trails for biking and walking. Commercial development is located mostly on the south campus, which offers scenic views of Mount Tom and the Holyoke Range. Together, it makes for an inviting, walkable neighborhood.





Welcoming ServiceNet to Village Hill Northampton

ServiceNet is a nonprofit human services agency that helps people living with disabilities, mental illness, and other challenges. In fact, after the former Northampton State Hospital closed in 1993, ServiceNet led the effort to help former patients move into the community. With the opening of its new corporate headquarters at Village Hill Northampton in 2018, supported by a MassDevelopment \$4.1 million taxexempt bond, ServiceNet has come full circle.





Creating a catalyst to inspire development

Greylock WORKS LLC is the developer of Greylock Mill, a former cotton-spinning mill campus in North Adams. With a \$1.1 million loan from MassDevelopment and assistance from our Site Readiness program. the property is being transformed into a mixed-use development with an artisanal kitchen, boutique hotel, housing, and more. It's a catalyst inspiring new development throughout the region.

Opening the doors to new housing

MassDevelopment's Transformative Development Initiative (TDI) is driving engagement in the planning and development of strategic areas in Gateway Cities, such as the Tyler Street TDI District in Pittsfield. A \$385,000 commercial real estate loan to CT **Management Group** is helping transform the former St. Mary's Church property into 29 market-rate housing units, a key step to revitalizing a great city.

Fostering engagement in Gateway Cities

MassDevelopment's Transformative Development Initiative (TDI) is a program that focuses on key districts in Gateway Cities to accelerate economic growth. TDI works with cross-sector partnerships to engage community members, implement local economic development initiatives, and spur further public and private investment. The program was launched in 2014, when MassDevelopment designated "TDI Districts" in 10 Gateway Cities. This year, the Agency launched TDI 2.0—designating new districts, hiring additional fellows, and investing even further in Gateway Cities.





TDI in action: Freight Farms

Freight Farms in Holyoke is a joint venture between the city, the Holyoke Redevelopment Authority, Holyoke Community College (HCC), and the grassroots urban agriculture organization Nuestras Raíces. With a \$208,000 TDI Equity Investment and year-one operations supported by the city and HCC, college students—and soon, community farmers—will work side by side to grow produce inside two 40-foot shipping containers set up on a vacant downtown lot and fully outfitted with hydroponic farming technology. In addition to empowering locals to grow fresh produce year-round for their community, Freight Farms is providing students with essential skills in farming and sustainability.

Freight Farms 2018 Milestones

- The project team has grown to include a farm manager and three college interns. In addition to HCC students, the partnership this year will onboard and train 11 farmers, all Holyoke residents, in the basics of hydroponic farming.
- A recent week's harvest included 300 heads of lettuce!
- The first bulk sale was made to Gateway City Arts, a venue for events, entertainment, dining, and more in Holyoke's growing Innovation District.
- A portion of every harvest is donated to Holyoke Community College's food pantry.

→ TDI today

- 13 TDI Districts established in 12 Gateway Cities.
- 10 active TDI Districts in Brockton, Chelsea, Fitchburg, Holyoke, Lawrence, Lynn, New Bedford, Pittsfield, Springfield, and Worcester.
- 10 fellows working on the ground full time in TDI Districts.
- \$9.2 million invested in TDI Districts since 2014, including \$1.9 million during FY2018.

Lessons learned

As we expanded TDI this year, we also had the chance to reflect on the program's accomplishments so far. Perhaps our biggest lesson learned is that revitalizing downtowns is all about people. Given the accelerated nature of TDI—MassDevelopment works with a district for only two to four years—success comes when we can convene partners around actionable projects, demonstrate incremental progress, and shift outdated perceptions about the districts and cities. Only then does TDI begin to build the collective ownership of the future that spurs investment and builds community.

Project Listing

ACTON

\$7.700

Town of Acton Municipal Services

AMESBURY

District Improvement Financing Guide Municipal Services \$100.000*

LeBaron Bonney Mortgage Insurance Guarantee \$170.000

Lowell's Boat Shop Cultural Facilities Fund Feasibility/Technical Grant \$10.000

AMHERST

Eric Carle Museum of Picture Book Art Cultural Facilities Fund Capital Grant \$52,000

ARLINGTON

Arlington Center for the Arts Cultural Facilities Fund Capital Grant \$187.000

The CoLab@Arlington CoWork Grant \$8,450

ASHFIELD

Collaborative Imaginings for Franklin County Commonwealth Places \$50,000

Double Edge Theatre Cultural Facilities Fund Capital Grant \$140,000

ASHLAND

Town of Ashland ULI TAP \$5.000

ATHOL

Town of Athol UIITAP \$5.000

Athol Hospital New Markets Tax Credits \$17,000,000

Athol Hospital Tax-Exempt 501(c)(3) Bond \$11,150,000

Millers River Environmental Center Commonwealth Places \$10.000

ATTLEBORO

The Arc of Bristol County Tax-Exempt 501(c)(3) Bond \$2,210,000

AUBURN

Pakachoag Music School of Greater Worcester Cultural Facilities Fund Feasibility/Technical Grant \$5.200

BARNSTABLE

Duffy Health Center Community Health Center Grant \$50,000

Tales of Cape Cod Cultural Facilities Fund Feasibility/Technical Grant \$30.000

BECKET

Becket Arts Center Cultural Facilities Fund Capital Grant \$23,000

Jacob's Pillow Dance Festival Cultural Facilities Fund Capital Grant \$225,000

BEDFORD

Boston MedFlight Tax-Exempt 501(c)(3) Bond \$29,340,000

BELCHERTOWN

Carriage Grove Public Infrastructure/Demolition \$1.951.273

BELMONT

National Association for **Armenian Studies and Research** Cultural Facilities Fund Capital Grant \$225,000

BEVERLY

Endicott College Tax-Exempt 501(c)(3) Bond \$34,793,000

The Cabot Cultural Facilities Fund Capital Grant \$225.000

BOSTON

370-380 Harrison Avenue Affordable Rental Housing Bond \$7.800.000

61 Heath Street Affordable Rental Housing Bond \$9,400,000

Artists for Humanity Cultural Facilities Fund Capital Grant \$225.000

Artists for Humanity New Markets Tax Credits \$10.900.000

Bartlett Station Food Retail Incubator CoWork Grant \$25,000

Boston Ballet Cultural Facilities Fund Capital Grant \$100,000

\$7.200.000 **Boston Medical Center**

Tax-Exempt 501(c)(3) Bond \$43,500,000

Tax-Exempt 501(c)(3) Bond

Boston Center for the Arts

Boston Children's Hospital Tax-Exempt 501(c)(3) Bond

\$60,000

\$135,215,000

\$225.000

Boston Chinatown

Neighborhood Center

Cultural Facilities Fund Capital Grant

Cultural Facilities Fund Capital Grant

Boston Collegiate Charter School

Boston Prep Tax-Exempt 501(c)(3) Bond \$12,000,000

Boston Symphony Orchestra Cultural Facilities Fund Capital Grant \$225,000

CareGroup

Tax-Exempt 501(c)(3) Bond \$432,725,000

Catholic Memorial Tax-Exempt 501(c)(3) Bond \$12.800.000

Celebrity Series of Boston Cultural Facilities Fund Feasibility/Technical Grant \$26.000

Charles River Community Health Community Health Center Grant \$50,000

Chinese Consolidated Benevolence **Association of New England**

Cultural Facilities Fund Feasibility/Technical Grant \$30,000

Dimock Community Health Center

Community Health Center Grant \$50,000

Doyle Playground Transformation Commonwealth Places \$6.000

East Boston Neighborhood **Health Center** Community Health Center Grant

\$39.554

Emerson College Tax-Exempt 501(c)(3) Bond \$21.865.000

Emerson College Tax-Exempt 501(c)(3) Bond \$96,520,000

Fairmount Innovation Lab CoWork Grant \$85,000

Fisher College Tax-Exempt 501(c)(3) Bond \$6.140.000

Fort Point Arts Community CoWork Grant \$151.000

HI Boston Tax-Exempt 501(c)(3) Bond \$17.514.000

Hope House Tax-Exempt 501(c)(3) Bond \$4.930.000

Huntington Theatre Company Cultural Facilities Fund Capital Grant \$100.000

Inquilinos Boricuas En Acción Cultural Facilities Fund Capital Grant \$120.000

Institute of Contemporary Art Cultural Facilities Fund Capital Grant \$116.000

John F. Kennedy Presidential Library and Museum

Cultural Facilities Fund Capital Grant \$100.000

Melnea Residences/Parcel 9 Brownfields Remediation \$298.800 More Than Words

Commonwealth Places \$50.000

Mount Pleasant Home Tax-Exempt 501(c)(3) Bond \$6,200,000

Museum of Science Cultural Facilities Fund Capital Grant \$212.000

Partners HealthCare Tax-Exempt 501(c)(3) Bond \$948.105.000

Pipefitters Local 537 Mortgage Insurance Guarantee \$1,470,000

Pipefitters Local 537 Tax-Exempt 501(c)(3) Bond \$28,460,000

Revitalizing Peabody Square Commonwealth Places \$25,000

Roxbury Community College Cultural Facilities Fund Capital Grant \$127.000

South End Community Health Community Health Center Grant

\$36,000 The Eliot School

Cultural Facilities Fund Feasibility/Technical Grant \$30.000

The Guild of Boston Artists

Cultural Facilities Fund System Replacement Grant \$7,000

The Norman B. Leventhal Map & Education Center Cultural Facilities Fund

Feasibility/Technical Grant \$15,000

The Phoenix

Tax-Exempt 501(c)(3) Bond \$3.150.000

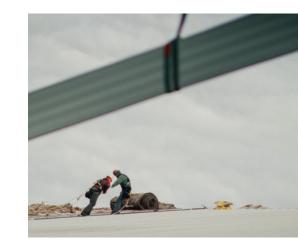
The Sip & Spoke Bike Kitchen Commonwealth Places \$50,000

Tufts Medical Center Tax-Exempt 501(c)(3) Bond \$150,000,000

Upham's Corner Health Center Community Health Center Grant \$50,000

Van Ness I-Cubed Bond \$5.925.000

VietAID/195 Bowdoin Street Brownfields Site Assessment \$33,500



Wayne at Bicknell

Affordable Rental Housing Bond \$800,000

Wayne at Schuyler

Affordable Rental Housing Bond \$16,677,252

WGBH Educational Foundation

Tax-Exempt 501(c)(3) Bond \$51.815.000

Whittier Street Health Center

Tax-Exempt 501(c)(3) Bond \$8.000.000

BOYLSTON

Worcester County Horticultural

Cultural Facilities Fund Capital Grant \$17.500

BROCKTON

City of Brockton

TDI Technical Assistance \$18.063

Downtown Brockton Leadership Program

TDI Cohort Project \$10,000

Fuller Craft Museum

CoWork Grant \$26.315

Hard Rock Concrete Construction

Real Estate Loan \$183.000

PROVA!

Commonwealth Places \$50.000

Signature Healthcare Corporation

Tax-Exempt 501(c)(3) Bond \$50.000.000

BROOKLINE

The Village Works

CoWork Grant \$10.000

CAMBRIDGE

Broad Institute

Tax-Exempt 501(c)(3) Bond \$250,235,000

Cambridge Crossing

I-Cubed Bond \$24.275.000

Community Charter School of Cambridge

Tax-Exempt 501(c)(3) Bond \$21,200,000

Harvard Museum of Science and Culture

Cultural Facilities Fund Capital Grant \$100,000

Hillel Foundation

Commercial Loan \$122,185

Lesley University

Tax-Exempt 501(c)(3) Bond \$9.905.000

CHELMSFORD

Town of Chelmsford

Site Readiness Grant \$90.000

Town of Chelmsford/ 27 Katrina Road

Brownfields Remediation \$1.351.000

CHELSEA

Acadia

Affordable Rental Housing Bond \$6.885.580

Revitalizing Chelsea Walk

Commonwealth Places \$20,000

CHICOPEE

Westmass Area Development Corporation

Site Readiness Grant \$70.000**

Westover Metropolitan **Development Corporation**

Site Readiness Grant \$255.200

CLINTON

Maybarton Community Garden

Commonwealth Places \$5.000

CONCORD

The Fenn School

Tax-Exempt 501(c)(3) Bond \$4,700,000

The Fenn School

Tax-Exempt 501(c)(3) Bond \$8,200,000

DEDHAM

Town of Dedham

ULI TAP \$5.000

District Improvement Financing Guide

Municipal Services \$100.000*

Motherbrook Arts and **Community Center**

Commonwealth Places \$50,000

NewBridge on the Charles

Tax-Exempt 501(c)(3) Bond \$236,290,000

DENNIS

The Cape Playhouse

Cultural Facilities Fund Feasibility/Technical Grant \$30,000

DEVENS

Devens

Public Infrastructure/Demolition \$16.556

Devens Leased Properties

Annual Revenue \$960.893

Little Leaf Farms

Commercial Loan \$250,000

Little Leaf Farms

Land Sale \$641.960

Little Leaf Farms

Real Estate Loan \$5,000,000

DOVER

Charles River School

Tax-Exempt 501(c)(3) Bond \$10,350,000

EAST BRIDGEWATER

D.W. Clark

Export Loan Guarantee \$111.000

EAST LONGMEADOW

East Longmeadow Skilled **Nursing Center**

Tax-Exempt 501(c)(3) Bond \$28,000,000

EASTHAMPTON

CitySpace

Cultural Facilities Fund Capital Grant \$135.000

Easthampton Media

Cultural Facilities Fund Capital Grant \$172,000

Northeast Center for Youth and Families

Tax-Exempt 501(c)(3) Bond \$3,489,000

EASTON

Oakes Ames Memorial Hall

Cultural Facilities Fund Feasibility/Technical Grant \$20,000

Stonehill College

Tax-Exempt 501(c)(3) Bond \$14,829,024

Stonehill College

Tax-Exempt 501(c)(3) Bond \$25,000,000

The Children's Museum in Easton

Cultural Facilities Fund Capital Grant \$7,000

EVERETT

Artifact Cider Project

Equipment Loan \$276,000

Artifact Cider Project

Export Loan Guarantee \$193.200

Down the Road Beer Co.

Equipment Loan \$130,000

Down the Road Beer Co.

Export Loan Guarantee \$91.000

City of Everett

TDI Technical Assistance \$64.389

FALL RIVER

Business Innovation Center

CoWork Grant \$85,000

Narrows Center

Cultural Facilities Fund Capital Grant \$225,000

SSTAR Family Healthcare Center

Community Health Center Grant \$49.948

FALMOUTH

Woods Hole Oceanographic Institution

Tax-Exempt 501(c)(3) Bond \$75.510.000

FITCHBURG

Fitchburg Art Museum

Cultural Facilities Fund Feasibility/Technical Grant \$30,000

Fitchburg Historical Society

Cultural Facilities Fund Feasibility/Technical Grant \$24.250

Moduform

Commercial Loan \$500.000

Moduform

Export Loan Guarantee \$500.000

NewVue Communities

CoWork Grant \$25,000

FOXBOROUGH

Foxborough Regional **Charter School**

Tax-Exempt 501(c)(3) Bond \$25.735.000

FRAMINGHAM

Christa McAuliffe Charter School

Charter School Loan Guarantee \$2.160.000

Christa McAuliffe Charter School Tax-Exempt 501(c)(3) Bond

\$8,600,000

Town of Framingham

Cultural Facilities Fund Capital Grant \$91.000

Framingham Makerspace CoWork Grant

\$101.017

FRANKLIN

Ben Franklin Classical Charter Public School

Charter School Loan Guarantee \$5.000.000

Ben Franklin Classical Charter Public School

Tax-Exempt 501(c)(3) Bond \$24,550,000

GARDNER

City of Gardner

Site Readiness Grant \$350,000

NewVue Affordable Housing Corporation/246 Central Street

Brownfields Site Assessment/ Remediation \$134.230

GEORGETOWN

Town of Georgetown

Site Readiness Grant \$4.000

GLOUCESTER

Cape Ann Fisheries Building Annual Lease Revenue

\$400,800 Cape Ann Museum

Cultural Facilities Fund Feasibility/Technical Grant \$30,000

Fleet Machine Co.

Fauipment Loan \$225.000 Fleet Machine Co.

Export Loan Guarantee \$157.500

Gloucester Meetinghouse

Foundation Cultural Facilities Fund Capital Grant \$130,000

Jodrey State Pier

Annual Lease Revenue \$4.506.240

Manship Artist Residency + Studios Cultural Facilities Fund Capital Grant

\$207.000

Manship Artist Residency + Studios Cultural Facilities Fund System Replacement Grant

\$7,000 **Mosaic Gloucester**

Commonwealth Places \$7.500

Rocky Neck Art Colony

Cultural Facilities Fund Capital Grant \$25,000

GRAFTON

Apple Tree Arts

Cultural Facilities Fund Capital Grant \$219,000

GREAT BARRINGTON

Community Health Programs

Community Health Center Grant \$50,000

GREENFIELD

Another Castle

CoWork Grant \$33.000

Greenspace CoWork

CoWork Grant \$101.782

New England Natural Bakers

Loan Guarantee \$250,000

New England Natural Bakers

Loan Guarantee \$350,000

Northwestern District Attorney's Office

Mortgage Insurance Guarantee \$343.500

Valley Steel Stamp

Tax-Exempt Industrial Development Bond \$1.900.000

HARWICH

Outer Cape Health Services Community Health Center Grant \$50,000

Outer Cape Health Services Development Loan

\$500,000

Outer Cape Health Services Mortgage Insurance Guarantee \$788,000

HAVERHILL

City of Haverhill

Site Readiness Grant \$50.000

City of Haverhill

TDI Local Grant \$25,000

City of Haverhill TDI Technical Assistance

\$31.500

Haverhill Immigrant Mural Commonwealth Places \$9.500

HINGHAM

Derby Academy

Tax-Exempt 501(c)(3) Bond \$4.750.000

HOLYOKE

3 Brothers Auto Sales/ **522 Maple Street**

Brownfields Site Assessment \$39.308

335 Dwight Street

TDI Equity Investment \$156.972

Aegis Energy Services Loan Guarantee

Breathing Space for Holyoke

Commonwealth Places \$7,500

\$250,000

Canal Gallery

Real Estate Loan \$650,000

Day Brook Village Senior Living Tax-Exempt 501(c)(3) Bond

\$9.095.000

Freight Farms/150 Race Street

TDI Equity Investment \$208.250

Gateway City Arts

CoWork Grant \$165,000

City of Holyoke

TDI Technical Assistance \$8,000

Mercado on Main

TDI Cohort Project \$10,000

SPARK

CoWork Grant \$64.545

SPARK

TDI Local Grant \$35,000

HYANNIS

HyArts Discovery Walk

Commonwealth Places \$11.000

LAWRENCE

3Dekor

Equipment Loan \$640,000

3Dekor

Export Loan Guarantee \$448.000

Lawrence CommunityWorks

Site Readiness Grant \$50.000

Lawrence CommunityWorks/ 610 Broadway

Brownfields Site Assessment \$88,770

Lawrence General Hospital Tax-Exempt 501(c)(3) Bond

Movement Union Studio

CoWork Grant \$44.825

\$65.665.000

Partnership for the Buckley Commonwealth Places

\$50.000

The MILL CoWork Grant \$18.500

LEOMINSTER

F&M Tool and Plastics

Loan Guarantee \$750,000

Leominster Community Ice Rink Commonwealth Places \$5.000

LEXINGTON

Lexington Historical Society

Cultural Facilities Fund Capital Grant \$158.000

LINCOLN

Massachusetts Audubon Society

Cultural Facilities Fund Capital Grant \$225,000

LOWELL

\$895,000

Emma's Place Rental Housing Loan

Kerouac Park

Commonwealth Places \$25.000

Lowell Catholic High School Tax-Exempt 501(c)(3) Bond \$10,000,000

Plenus Group Inc. Export Loan Guarantee

Plenus Group Inc.

\$1.000.000

Mortgage Insurance Guarantee \$600,000

Plenus Group Inc. Tax-Exempt Industrial Development Bond \$4,563,164

LYNN

Beyond Walls Mural Festival 2018

Commonwealth Places \$50.000

Centerboard

Tax-Exempt 501(c)(3) Bond \$5.900.000

KIPP Lynn

Tax-Exempt 501(c)(3) Bond \$25,450,000

Lighting Up High Rock Tower Commonwealth Places

\$20,000

City of Lynn TDI Local Grant \$25.000

City of Lynn TDI Technical Assistance \$28.500

Lynn EDIC/83 Willow Street Brownfields Site Assessment \$99.500

YMCA of Metro North New Markets Tax Credits \$10,000,000

YMCA of Metro North Tax-Exempt 501(c)(3) Bond \$27.742.100

MALDEN

ARTLine

Commonwealth Places \$27,000

MASHPEE

Naukabout Beer Company

Equipment Loan \$350,000

Naukabout Beer Company Mortgage Insurance Guarantee \$245.000

MAYNARD

The Revolution Factory CoWork Grant \$102.000

MEDFORD

Mystic Musical Fence Commonwealth Places \$7.000

MIDDLEBOROUGH

The Hannah B.G. Shaw Home Tax-Exempt 501(c)(3) Bond \$13.200.000

Town of Middleborough Cultural Facilities Fund Capital Grant \$28,000

MONTEREY

Bidwell House Museum

Cultural Facilities Fund Capital Grant \$125,000

NANTUCKET

Nantucket Historical Association Cultural Facilities Fund Capital Grant \$86,000



MILFORD

Criterion Child Enrichment Tax-Exempt 501(c)(3) Bond \$10,210,000

Evergreen Center Tax-Exempt 501(c)(3) Bond

MILLVILLE

\$16.370.000

Town of Millville Municipal Services \$5.000

NATICK

Museum of World War II Cultural Facilities Fund Capital Grant \$300,000

NEEDHAM

Charles River Center Tax-Exempt 501(c)(3) Bond \$5,556,546

MedMinder Systems Emerging Technology Loan Fund

\$1.500.000

North Hill

Tax-Exempt 501(c)(3) Bond \$57.810.000

NEW BEDFORD

Buttonwood Park Zoo Cultural Facilities Fund Capital Grant \$182,000

Creative Community Campus TDI Cohort Project \$10.000

Keystone Parcel/ 193-197 Union Street TDI Equity Investment \$8.223

City of New Bedford Site Readiness Grant \$100.000

City of New Bedford TDI Technical Assistance \$50,000



New Bedford Economic Development Council

TDI Local Grant \$45.000

New Bedford Harbor Hotel Mortgage Insurance Guarantee \$1.000.000

New Bedford Port Society Cultural Facilities Fund Capital Grant \$150.000

Rotch-Jones-Duff House & Garden Museum Cultural Facilities Fund Capital Grant \$68.000

NEWBURYPORT

Riverwalk Brewing Co. Equipment Loan \$40,000

Riverwalk Brewing Co. Export Loan Guarantee \$28,000

Vyasa Analytics Emerging Technology Loan Fund \$1,800,000

NEWTON

Brimmer and May School Tax-Exempt 501(c)(3) Bond \$7,000,000

JCC Greater Boston Tax-Exempt 501(c)(3) Bond \$10,600,000

Suzuki School of Newton Tax-Exempt 501(c)(3) Bond \$2.362.500

The Fessenden School Tax-Exempt 501(c)(3) Bond \$25,000,000

NORTH ADAMS

City Pop CoWork Grant \$3.000

Grevlock WORKS Real Estate Loan \$1.100.000

NORTH BROOKFIELD

Duncan Block Real Estate Loan \$429,199

NORTHAMPTON

Christopher Heights Annual Lease Revenue \$38,777

D.A. Sullivan & Sons Land Sale \$205,000

Northampton Community Arts Trust Cultural Facilities Fund Capital Grant \$300,000

ServiceNet Land Sale \$600,000

ServiceNet

Mortgage Insurance Guarantee \$450,000

ServiceNet Tax-Exempt 501(c)(3) Bond \$4,100,000

NORTHBRIDGE

Town of Northbridge Municipal Services \$5.000

Whitin Community Center TechDollars \$100,000

NORTON

Wheaton College Tax-Exempt 501(c)(3) Bond \$55.110.000

NORWOOD

Town of Norwood Site Readiness Grant \$150,000

ORANGE

LaunchSpace CoWork Grant \$250.000

PALMER

Laviolette Field Walking Path/Fitness Trail Commonwealth Places \$14.000

PAXTON

Anna Maria College Tax-Exempt 501(c)(3) Bond \$24.500.000

PEABODY

Brooksby Village Tax-Exempt 501(c)(3) Bond \$30,000,000

City of Peabody Municipal Services \$8,000

City of Peabody TDI Local Grant \$12,000

City of Peabody TDI Technical Assistance \$12,750

Peabody's Black Box Theater Commonwealth Places \$50,000

PEPPERELL

Pepperell Place Real Estate Loan \$1.450.000

PITTSFIELD

Corporation for Independent Living Tax-Exempt 501(c)(3) Bond \$17,539,164

CT Management Group Real Estate Loan \$385,000

Dynamic Lightscapes in Downtown Pittsfield Commonwealth Places \$50,000

City of Pittsfield TDI Local Grant \$30.000

City of Pittsfield TDI Technical Assistance \$148.258

PLYMOUTH

A Creative Celebration of America's Hometown Commonwealth Places \$13.000

District Improvement Financing Guide Municipal Services \$100,000*

Manomet Cultural Facilities Fund Capital Grant \$120,000

Plimoth Plantation Cultural Facilities Fund Capital Grant \$310,000

PROVINCETOWN

Provincetown International Film Festival Cultural Facilities Fund Capital Grant

Provincetown Theater Cultural Facilities Fund Capital Grant \$35.937

QUINCY

\$69.000

Gavin Foundation Tax-Exempt 501(c)(3) Bond \$4,592,000

Manet Community Health Center Community Health Center Grant \$50,000

RANDOLPH

Town of Randolph ULI TAP \$5.000

READING

Austin Preparatory School Tax-Exempt 501(c)(3) Bond \$3,000,000

REVERE

East Boston Neighborhood **Health Center Corporation** Tax-Exempt 501(c)(3) Bond \$7,000,000

City of Revere TDI Technical Assistance \$14.839

ROCHESTER

Zero Waste Solutions Environmental Bond \$33.260.000

ROCKLAND

Town of Rockland/ 225 West Water Street Brownfields Site Assessment \$55.612

Sole of Rockland Commonwealth Places \$5.150

ROSLINDALE

Healy Field Community Garden Commonwealth Places \$25,000

SALEM

Boston Street Crossing Affordable Rental Housing Bond \$3,785,000

Harbor-Lafayette Homes Affordable Rental Housing Bond \$3,448,000

Notch Brewing Export Loan \$85,000

Notch Brewing Export Loan Guarantee \$59,500

Peabody Essex Museum Cultural Facilities Fund Capital Grant \$40.000

PUNTO Urban Art Museum Commonwealth Places

SANDWICH

\$50,000

Heritage Museums and Gardens Cultural Facilities Fund Capital Grant \$225.000

Thornton W. Burgess Society Cultural Facilities Fund Capital Grant \$10,000

SHEFFIELD

Berkshire School Tax-Exempt 501(c)(3) Bond \$3.000.000

SHREWSBURY

Town of Shrewsbury Site Readiness Grant \$302,000

SOMERSET

Town of Somerset Site Readiness Grant \$160,000

SOMERVILLE

Artisan's Asylum CoWork Grant \$57.242

Bow Market Courtyard Commonwealth Places \$50.000

Greentown Labs CoWork Grant \$100,000

Nibble Kitchen CoWork Grant \$61,610

Somerville Community Corporation Affordable Rental Housing Bond \$6.900.000

SOUTHBRIDGE

Harrington Memorial Hospital Tax-Exempt 501(c)(3) Bond \$30,495,000

SPRINGFIELD

8-12 Stearns Square TDI Equity Investment \$161,538

1550 Main

Annual Lease Revenue \$1.705.407

American International College Tax-Exempt 501(c)(3) Bond

\$10,550,000

Baystate Medical Center Tax-Exempt 501(c)(3) Bond

\$2.937.110

Baystate Medical Center

Tax-Exempt 501(c)(3) Bond \$67.060.000

Behavioral Health Network

Mortgage Insurance Guarantee \$1,760,000

Behavioral Health Network

Tax-Exempt 501(c)(3) Bond \$7,480,000

M. Pereira/376 Main Street. Indian Orchard

Brownfields Site Assessment \$63.062

Make-It Springfield

CoWork Grant \$25.000

City of Springfield

Cultural Facilities Fund Capital Grant \$100,000

City of Springfield

TDI Local Grant \$75.000

City of Springfield

TDI Technical Assistance \$24,000

Springfield Redevelopment Authority

Real Estate Loan \$2,700,000

The Drama Studio

Cultural Facilities Fund Feasibility/Technical Grant \$30.000

Western New England University

Tax-Exempt 501(c)(3) Bond \$55.850.000

Westmass Area Development Corporation

Site Readiness Grant \$70.000**

STOCKBRIDGE

Austen Riggs Center Tax-Exempt 501(c)(3) Bond

\$3.500.000

Berkshire Botanical Garden

Cultural Facilities Fund Capital Grant \$270,000

Chesterwood

Cultural Facilities Fund Capital Grant \$107,000

Norman Rockwell Museum

Cultural Facilities Fund Capital Grant \$125,000

SUDBURY

Willow Hill School

Tax-Exempt 501(c)(3) Bond \$3,400,000

TAUNTON

Founders Science Group

Equipment Loan \$250.000

Founders Science Group

Export Loan Guarantee \$175.000

Myles Standish Industrial Park

Public Infrastructure/Demolition \$1,228,300

Old Colony Historical Society

Cultural Facilities Fund Feasibility/Technical Grant \$5.200

RPC Packaging Supply

Land Sale \$312,000

City of Taunton

Municipal Services \$45.920

TISBURY

\$125.000

Featherstone Center for the Arts Cultural Facilities Fund Capital Grant

TYNGSBOROUGH

The Footpath at First Parish **Meeting House**

Commonwealth Places \$12.500

WALTHAM

Bentley University

Tax-Exempt 501(c)(3) Bond \$19,240,000

Gore Place Society

Cultural Facilities Fund Capital Grant \$198,000

Mighty Squirrel Brewing

Equipment Loan \$900,000

Mighty Squirrel Brewing Export Loan Guarantee

\$630,000

WARE

Quaboag Community Kiln and Art Works

CoWork Grant \$75,000

WAREHAM

Stone Path Malt Commercial Loan \$1,388,550

WEBSTER

Webster Beach Pavilion

Commonwealth Places \$14.000

WELLESLEY

Babson College

Tax-Exempt 501(c)(3) Bond \$33,000,000

Commonwealth Shakespeare Company

Cultural Facilities Fund Capital Grant \$21,502

Wellesley College

Tax-Exempt 501(c)(3) Bond \$96.500.000

WEST NEWBURY

Growing Community -Nourishing the North Shore Commonwealth Places

\$50,000

WEST STOCKBRIDGE

West Stockbridge Historical Society Cultural Facilities Fund Capital Grant \$90.000

WESTFIELD

City of Westfield Municipal Services

\$50.011

City of Westfield Site Readiness Grant \$750.000

WESTPORT

\$500,000

The Livestock Institute of Southern New England Commercial Loan



The Livestock Institute of Southern New England Mortgage Insurance Guarantee \$1,190,000

WEYMOUTH

Southfield Redevelopment Authority Infrastructure Bond

\$24.835.000

WILLIAMSTOWN

The Clark

Cultural Facilities Fund Capital Grant \$225,000

Williamstown Theatre Festival Cultural Facilities Fund

Feasibility/Technical Grant \$8,750

WINTHROP

Inc.ubate CoWorking

CoWork Grant \$100,000

North Suffolk Mental Health Association

Tax-Exempt 501(c)(3) Bond \$2,400,000

WOBURN

Woburn Public Library

Cultural Facilities Fund Capital Grant \$525,000

WORCESTER

526 Main Street

Annual Lease Revenue \$19.650

526 Main Street

TDI Equity Investment \$60.947

Abby's House

Affordable Rental Housing Bond \$8.200.000

Action! Worcester

CoWork Grant \$70,200

\$225,000

American Antiquarian Society Cultural Facilities Fund Capital Grant

American Repertory Theater

Cultural Facilities Fund Feasibility/Technical Grant \$29,510

College of the Holy Cross Tax-Exempt 501(c)(3) Bond \$21.540.000

Community Healthlink

Community Health Center Grant \$50,000

EcoTarium

\$800,000

Cultural Facilities Fund Capital Grant \$122,000

Fruit Sever Apartments Affordable Rental Housing Bond \$15.000.000

Greater Good Imperial Brewing Company Equipment Loan

Greater Good Imperial Brewing Company

Export Loan Guarantee \$560,000

Harding Green Development Mortgage Insurance Guarantee

\$1.600.000 Harding Green Development

Rental Housing Loan \$1.800.000

MassDiGI New Ventures Center CoWork Grant \$35.000

New Garden Park

Commercial Loan \$1.500.000

North Village Lofts

Mortgage Insurance Guarantee \$208.628

North Village Lofts Rental Housing Loan

\$1,390,855

\$50,000

Pow Wow Worcester Commonwealth Places

Pow Wow Worcester II Commonwealth Places \$50,000

Seven Hills Foundation

Tax-Exempt 501(c)(3) Bond \$20,000,000

Technocopia CoWork Grant

\$85,808

The Hanover Theatre

Cultural Facilities Fund Capital Grant \$125,000

The Hanover Theatre Real Estate Loan \$1,000,000

UMass Memorial Health Care Tax-Exempt 501(c)(3) Bond

\$109,865,000 City of Worcester

TDI Technical Assistance \$149.539

Worcester Art Museum Cultural Facilities Fund Feasibility/Technical Grant

\$30,000 **Worcester Polytechnic Institute** Tax-Exempt 501(c)(3) Bond

\$14,435,000 **Worcester Polytechnic Institute** Tax-Exempt 501(c)(3) Bond

YWCA Central Massachusetts Commercial Loan

\$52,990,000

\$402,000

\$100,000.

YWCA Central Massachusetts

Pre-development Loan \$100.000

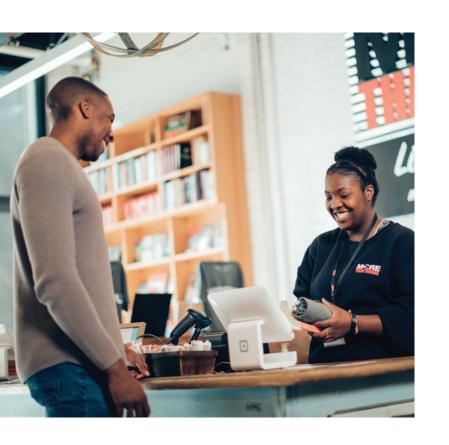
**Multicommunity project. Total investment

*Multicommunity project. Total investment

\$70.000.

→ Consolidated Statement of Net Position

FISCAL YEAR 2018



Assets

Cash and cash equivalents	\$ 134,130,966
Investments	137,135,842
Investment in joint ventures	6,814,798
Loans receivable, net	93,427,743
Interest receivable	642,307
Accounts receivable and other assets	13,850,503
Project escrow deposits	1,409,794
Predevelopment and Brownfield receivables, net	856,856
Assets held for sale	1,837,821
Capital assets, net	172,283,106
Interest rate swap	712,835
Total assets	\$ 563,102,571

Liabilities and net position

Accounts payable and accrued expenses	\$ 18,094,343
Bonds payable	6,024,482
Loans payable	7,082,827
Advances from the Commonwealth	8,477,352
Accrued interest payable	228,851
Interest rate swap	712,835
Project escrow payable	1,528,074
Other liabilities	25,418,334
Total liabilities	\$ 67,567,098

Net position	495,535,473
Total liabilities and net position	\$ 563,102,571

→ **Board** Members

AS OF JUNE 30, 2018



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