

# Cultural Facilities Fund

## Annual Report

### 2011



MASSDEVELOPMENT  
Build. Create. Innovate.



Massachusetts Cultural Council

**December 31, 2011**

**The Honorable Steven James**

Clerk of the House of Representatives

**The Honorable Brian S. Dempsey**

Chair, House Committee on Ways and Means

**The Honorable Joseph Wagner**

Co-Chair, Joint Committee on Economic  
Development and Emerging Technologies

**The Honorable Eileen Donoghue**

Co-Chair, Joint Committee on Tourism, Arts,  
and Cultural Development

**The Honorable William F. Welch**

Clerk of the Senate

**The Honorable Stephen M. Brewer**

Chair, Senate Committee on Ways and Means

**The Honorable Karen Spilka**

Co-Chair, Joint Committee on Economic  
Development and Emerging Technologies

**The Honorable Sarah K. Peake**

Co-Chair, Joint Committee on Tourism, Arts,  
and Cultural Development

MassDevelopment and the Massachusetts Cultural Council are pleased to submit the fifth annual report on activities of the Massachusetts Cultural Facilities Fund, as required by Chapter 123 of the Acts of 2006, An Act Relative to Economic Investments in the Commonwealth to Promote Job Creation, Economic Stability, and Competitiveness in the Massachusetts Economy.

As required by the Statute, this Report presents the Fund's financial statements from the inception of the Fund and for the fiscal year ended June 30, 2011, and it provides a description of the grants approved for funding as of June 30, 2011.

Subsequent to the close of the fiscal year, Governor Patrick approved a new FY11 capital appropriation of \$7 million for the Fund. This appropriation was made possible by a \$50 million bond authorization approved by the legislature in 2008. This appropriation initiated a new grant cycle which is described in the report.

Administrative responsibilities for the Fund are shared between MassDevelopment and the Massachusetts Cultural Council based upon a Memorandum of Agreement signed by MassDevelopment and the Council on December 15, 2006. MassDevelopment has authority on all matters of Fund administration, including final approval of all grant decisions. The Massachusetts Cultural Council is responsible for managing most aspects of the grant review process. The administrative expenses paid from the Fund to both organizations are included in the financial statements.

The Report includes analysis prepared by the Massachusetts Cultural Council showing how the Cultural Facilities grants leverage economic benefits to the Commonwealth. According to the Council, while the Fund requires grantees to raise a minimum 1:1 dollar match from sources other than the Commonwealth, the Council estimates that the grantees as of June 30, 2011 raised about \$837 million to match the Cultural Facilities Fund grants of \$37 million.

Responses to surveys conducted by the Council indicate the grantees employ more than 7,700 full-time equivalent employees and pay about \$386 million in annual wages and salaries. Further, the Council concluded from its surveys that the grantees have employed 10,335 architects, engineers, contractors, and construction workers statewide.

The Council also surveyed construction projects in the planning stages in the creative economy sector and found a pipeline of construction projects over the next two years. In total, 211 organizations reported their intention to proceed with \$947 million in capital projects, including \$319 million for renovation, \$610 million for new construction, and \$18 million for real estate acquisition.

On November 17, 2011, at a celebration of 54 new grants made possible with the additional \$7 million from the bond authorization, we had the pleasure of expressing our personal thanks to Governor Patrick and members of the Legislature for their continuing support of the creative economy, one of our most vibrant sectors. This support for the Fund, a critical cultural and economic development program, has drawn visitors to Massachusetts to see our landmarks and has provided creative outlets and activities for our residents.

We thank you for entrusting MassDevelopment and the Massachusetts Cultural Council with this dynamic enterprise. Together we pledge our continued commitment to making the Cultural Facilities Fund a cultural and economic development program that builds on the Commonwealth's wealth of cultural institutions.

Sincerely,



**Marty Jones**

*President & CEO, MassDevelopment and  
Chair, Cultural Facilities Fund Advisory Committee*



**Anita Walker**

*Executive Director, Massachusetts Cultural Council and  
Member, Cultural Facilities Fund Advisory Committee*

# **ANNUAL REPORT OF THE MASSACHUSETTS CULTURAL FACILITIES FUND**

*For the Fiscal Year Ending June 30, 2011*

## **BACKGROUND**

In July 2006, the Massachusetts Legislature created the Massachusetts Cultural Facilities Fund (CFF) through Chapter 123 of the Acts of 2006, An Act Relative to Economic Investments in the Commonwealth to Promote Job Creation, Economic Stability, and Competitiveness in the Massachusetts Economy. The Legislature created a partnership between MassDevelopment and the Massachusetts Cultural Council to accomplish the following goals:

- Enhance the state's creative economy by partially financing the acquisition, construction, expansion, renovation, and repair of cultural facilities;
- Stimulate further investment in the arts, heritage, entertainment, humanities, and interpretive sciences by preserving cultural resources; and
- Increase employment, entrepreneurialism, and tourism to the regions where these facilities are located, including tourism from outside the Commonwealth.

## **CULTURAL FACILITIES FUND ADVISORY COMMITTEE**

The statute established a Cultural Facilities Fund Advisory Committee to guide MassDevelopment and the Massachusetts Cultural Council in the design and implementation of this program. The Committee is charged with providing advice on the management and operation of the Fund, reviewing grant recommendations from the Massachusetts Cultural Council, and voting to recommend the grants it approves to the MassDevelopment Board, which authorizes Fund grants. MassDevelopment administers and disburses CFF grants.

The Advisory Committee includes six gubernatorial appointees with expertise in fundraising, finance, and construction, representing six different geographic regions of the Commonwealth: Central Massachusetts, Greater Boston, Metrowest, Northeast, Southeast, and Western Massachusetts. Also serving on the Committee, as designated by the statute, are the executive directors of the Massachusetts Cultural Council and Office of Travel and Tourism, and the president and CEO of MassDevelopment.

As of June 30, 2011, the members of the Advisory Committee are:

- John Stowe of Worcester
- John Plukas of Boston
- John W. Poduska, Sr. of Weston
- Wayne Capolupo of Salisbury
- Michael Allen Halperson of Foxborough
- David Starr of Springfield
- Anita Walker, Executive Director, Massachusetts Cultural Council
- Betsy Wall, Executive Director, Massachusetts Office of Travel and Tourism
- Marty Jones, President and CEO, MassDevelopment

The Advisory Committee elected a new chair at its November 3, 2011 meeting. Ms. Jones, the President & CEO of MassDevelopment, was elected to serve as Chair of the Committee after the departure of Mr. Culver, the previous CEO of MassDevelopment. Mr. Halperson is Vice Chair of the Committee.

## FUND ACTIVITY TO DATE

### *Rounds 1 & 2: FY 2007-2010*

The Cultural Facilities Fund Advisory Committee and the board of MassDevelopment approved a total of 224 grants, totaling \$37 million over the course of fiscal years 2007 through 2010. Capital Grants totaled \$35.5 million. Planning & Feasibility Grants totaled \$1.5 million. The grant awards were supported through a combination of state appropriations in the years FY07 to FY10.

- \$13.0 million from the economic stimulus bill of July 2006.
- \$5.0 million from the FY08 state budget approved in July 2007.
- \$7.0 million from a supplemental appropriation approved in October 2007.
- \$6.5 million from the FY09 state budget approved in July 2008.
- \$7.0 million from the FY09 capital bond appropriation approved in April 2009.

A list of all the CFF grants to date appear in **Appendix A**; a geographic and organizational operating budget breakdown of the grantees appears in **Appendix B**.

### FUND ACTIVITY: FY11

In November 2010, Governor Patrick approved a new FY11 capital appropriation of \$7 million to CFF. This appropriation was made possible by a \$50 million bond authorization approved by the Legislature in 2008. This new appropriation initiated a new grant cycle.

Guidelines for FY11 were approved by the CFF Advisory Committee and the MassDevelopment board in February 2011, and released to the public on February 23, 2011.

In March 2011, the Massachusetts Cultural Council convened a series of seven public information sessions for interested applicants. The sessions were attended by over 100 cultural organizations at the following locations across the state:

- Northeast: New England Quilt Museum, Lowell
- Greater Boston: Somerville Museum
- Central Massachusetts: Fitchburg Library
- West (Pioneer Valley): Wistariahurst Museum, Holyoke
- Southeast: Attleboro Arts Museum
- West (Berkshires): Hancock Shaker Village, Pittsfield
- Southeast and Cape: Barnstable Town Hall, Hyannis

The final deadline for FY11 applications was June 3, 2011. 120 organizations submitted applications. Total requests equaled \$31.4 million.

### Selected Testimony from Cultural Facilities Fund Grant Recipients:

“The Cultural Facilities Fund is one of the few sources of support that can make a large-scale project possible. A Cultural Facilities Fund grant also confers prestige that leverages considerable public interest and additional funding for the project.”

***Higgins Armory Museum, Worcester***

“The Cultural Facilities Fund has made significant contributions to the renovation of the BSC Mainstage Theatre and the purchase of the lighting and sound equipment needed to operate the theatre.”

***Barrington Stage Company, Pittsfield***

“The Technical and Feasibility Grant has supported the development of the full business plan. This is a critical component of our fundraising efforts.”

***Espirito Santo Museum Foundation, Fall River***

“Our ability to provide cultural enhancement was realized because of the assistance from the Cultural Facilities Fund. As our concert hall events expanded so did our contact with the community and local organizations.”

***The Community School, Springfield***

“The feedback from our project has been remarkable. Members, staff, visitors, neighbors, students and more frequently praise the work and the results.”

***Attleboro Arts Museum, Attleboro***

“The Cultural Facilities Fund provides a much-needed resource to generate jobs and income, and strengthens the cultural economy. This, in turn, revitalizes the entire community and cultivates a cycle of investment and engagement.”

***Artists for Humanity, Boston***

## **ADDITIONAL FUND ACTIVITY: CALENDAR YEAR 2011**

Three Cultural Facilities Fund review panels met at the Massachusetts Cultural Council in August. The panels were comprised of a mix of professionals with expertise in cultural tourism; facilities finance; real estate development; construction; cultural facility operations; organizational development; and fundraising. The panels rated each application according to the review criteria published in the Cultural Facilities Fund Guidelines.

On November 3, 2011 the Cultural Facilities Fund Advisory Committee met to review the recommendations of the panels. The Advisory Committee then presented its recommendations to the MassDevelopment board on November 10. Fifty-four new Capital Grants totaling \$7.4 million were approved.

On November 17, Governor Patrick announced the grantees at a public ceremony in Boylston at the Tower Hill Botanic Garden. Grant notifications, press releases, and legislative notifications were then sent with a schedule of additional grant announcement ceremonies in various geographic regions across the state.

## **LEVERAGING ADDITIONAL INVESTMENT**

All Cultural Facilities Fund grantees are required to raise a minimum 1:1 dollar match from sources other than the Commonwealth. Most grantees raise many times that amount. From FY07 to FY10, Cultural Facilities Fund grantees raised about \$837 million to match the Cultural Facilities Fund grants of \$37 million.

## **JOBS – ECONOMIC IMPACT**

To assess the impact of Cultural Facilities Fund grants on the economy, the MCC has repeatedly surveyed the organizations that have received grants from the Fund. A total of 172 organizations (95% of the organizations receiving grants from FY07 to FY10) have responded to economic impact surveys to date.

The importance of these organizations to the Commonwealth is clear. Cultural Facilities Fund grantees employ more than 7,700 full-time equivalent employees, and pay about \$386 million in annual wages and salaries.

The fund also supports thousands of construction jobs. Projects implemented between FY07 and FY10 employed 10,335 architects, engineers, contractors, and construction workers statewide.

## **FUTURE DEMAND**

The MCC has also surveyed construction projects in the planning stages in the creative economy sector. In November 2010, the MCC surveyed the “pipeline” of construction projects over the next two years. In total, 211 organizations reported their intention to proceed with \$947 million in capital projects over the next two years (renovation \$319 million, new construction \$610 million, and real estate acquisition \$18 million).

### **Selected Testimony from Cultural Facilities Fund Grant Recipients:**

“The matching grant from the Cultural Facilities Fund is a game-changer for our institution. It will enable us to transform our Visitor Center location into a museum that can accommodate exhibitions, offer educational programs and grow as a cultural and community center – something desperately needed in downtown Lynn.”

***Lynn Museum and Historical Society, Lynn***

“The Cultural Facilities Grant has been one of four major funds to allow us to renovate our antique building for our new home. The award of this fund has given our small nonprofit credibility with other funding sources.” ***Fitchburg Historical Society, Fitchburg***

“There are few opportunities for funding toward cultural facilities projects. These funds help us actualize our renovation goals.”

***Northampton Academy of Music, Northampton***

“The Fund was instrumental in allowing us to proceed with the restoration of the African Meeting House. The Fund also was instrumental in allowing us to attract additional funding for the project.”

***Museum of African American History, Boston***

“The Cultural Facilities Fund was instrumental in allowing us to continue offering the high level of arts education that we have provided to the region for almost 40 years. Without the much-needed renovations made with support from the Fund, our services would have been hindered significantly.”

***Truro Center for the Arts at Castle Hill, Truro***

“The Cultural Facilities fund provided us with the means to envision and assess the costs and commitments necessary to make the Zeiterion a performing arts center for the region.”

***Zeiterion Theater, New Bedford***

**MASSDEVELOPMENT FINANCE AGENCY  
CULTURAL FACILITIES FUND  
STATEMENT OF SOURCES AND USES OF FUNDS  
FROM INCEPTION THROUGH JUNE 30, 2011**

Sources of Cash	
Appropriation October 25, 2006	\$ 13,000,000
Appropriation August 7, 2007	5,000,000
Appropriation November 26, 2007	7,000,000
Appropriation October 31, 2008	6,500,000
Receipt from New England Foundation for Arts, April 2, 2009	618,875
Receipt from New England Foundation for Arts, June 15, 2009	59,532
Capital Bond Appropriation, June 3, 2009	7,000,000
Investment Income	<u>1,806,598</u>
Total Sources of Cash	<u>40,985,005</u>
Uses of Cash	
Grant Disbursements	
Feasibility and Technical Assistance Grants	1,123,045
System Replacement Surveys	37,000
Capital Grants	<u>27,186,741</u>
Total Grant Disbursements	<u>28,346,786</u>
Administrative Expenses	
MassDevelopment	
Salary and Fringe	1,547,800
Other Administrative Expenses	3,304
Professional Services	106,873
Mass Cultural Council	
Salary and Benefits	1,070,320
Administrative Expenses	42,412
Rent and Electricity	66,538
Contract Services	90,839
Chargeback to Commonwealth General Fund	14,988
Chargeback to Commonwealth General Fund – prior year advances	719
Development of Website/Online Grant Application	29,200
Carryover from FY09 and FY10, credited in FY11	<u>4,676</u>
Total Administrative Expenses	<u>2,977,671</u>
Total Uses of Cash	<u>31,324,457</u>
Remaining Cash at June 30, 2011	<u>9,660,548</u>
Committed Funds	
Capital Grants Awarded	(35,463,371)
Feasibility and Technical Assistance Grants Awarded	(1,478,089)
System Replacement Grants Awarded	(79,000)
Funds Not Disbursing	625,434
Reimbursed Administrative Expenses	(2,729,627)
Payable to General Fund	<u>(248,041)</u>
Total Committed Funds	<u>(39,372,694)</u>
Uncommitted Funds at June 30, 2011	<u>\$ 1,612,312</u>

**MASSDEVELOPMENT FINANCE AGENCY  
CULTURAL FACILITIES FUND  
STATEMENT OF SOURCES AND USES OF FUNDS  
FOR THE FISCAL YEAR ENDED JUNE 30, 2011**

Beginning cash at July 1, 2010	\$ 17,437,074
Sources of Cash	
Investment Income	31,893
Total Sources of Cash	<u>31,893</u>
Uses of Cash	
Grant Disbursements	
Feasibility and Technical Assistance Grants	257,125
System Replacement Surveys	37,000
Capital Grants	<u>6,916,519</u>
Total Grant Disbursements	<u>7,210,644</u>
Administrative Expenses	
MassDevelopment	
Salary and Fringe	334,245
Other Administrative Expenses	278
Professional Services	15,911
Mass Cultural Council	
Salary and Fringe	225,999
Administrative Expenses	15,000
Rent and Electricity	10,000
Development of Website and Online Grant Application	1,017
Employment Reimbursements	<u>(4,676)</u>
Carryover from FY09 and FY10, Credited in FY11	<u>597,774</u>
Total Administrative Expenses	
Total Uses of Cash	<u>7,808,418</u>
Remaining Cash at June 30, 2011	<u>9,660,549</u>
Committed Funds	
Capital Grants Awarded	(8,276,630)
Feasibility and Technical Assistance Grants Awarded	(355,043)
System Replacement Grants Awarded	(42,000)
Funds not Disbursing	<u>(625,434)</u>
Total Committed Funds	<u>(8,048,237)</u>
Uncommitted Funds at June 30, 2011	<u><u>\$ 1,612,312</u></u>

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Capital Grants

Organization <i>Project Description</i>	City	Region	Award	Required Match	Date Approved	Round
Agassiz Neighborhood Council, Inc. <i>For the construction of a new 3,700 square-foot visual arts studio that will restore and expand the existing carriage house, to include a reception/gallery area and four studios for students and practicing artists.</i>	Cambridge	Greater Boston	\$400,000	\$400,000	5/14/2009	Round 2
Amazing Things Arts Center <i>For Phase II restoration and adaptation of a firehouse in downtown Framingham into a music, theater, art and family events center. Work includes roof repair; gallery lighting; electrical repairs; signage replacement; and landscaping.</i>	Framingham	Metro West	\$218,000	\$218,000	5/14/2009	Round 2
American Antiquarian Society <i>For the renovation and expansion of a residence that is currently used as administrative offices to provide housing for AAS fellows. A handicapped accessible apartment will be included.</i>	Worcester	Central	\$293,000	\$293,000	5/14/2009	Round 2
American Repertory Theatre Company, Inc. <i>For upgrades of lighting and projection equipment at Loeb Drama Center; purchase of new ticketing system; and reconfiguration of existing box office space.</i>	Cambridge	Greater Boston	\$169,000	\$169,000	5/14/2009	Round 2
Amherst Cinema Arts Center <i>For the acquisition of a state-of-the-art cinema facility built in 2006 to the organization's specifications in downtown Amherst.</i>	Amherst	Western	\$675,000	\$675,000	9/11/2007	Round 1
Susan Anthony Birthplace Museum, Inc. <i>For renovation of The Birthplace kitchen, including a historical paint analysis, creation of fireplace/hearth, restoration of wood working, and replastering and painting of kitchen walls.</i>	Adams	Western	\$24,000	\$24,000	5/14/2009	Round 2
Arts Boston, Inc. <i>For the complete renovation of the Faneuil Hall BosTix booth.</i>	Boston	Greater Boston	\$180,000	\$180,000	9/11/2007	Round 1
Attleboro Arts Museum <i>For the physical transformation of the museum's exterior, improving the visibility, branding, and functionality of the museum.</i>	Attleboro	Southeast	\$39,000	\$39,000	9/11/2007	Round 1
Ballet Theatre of Boston, Inc. <i>For improvements to bring the historic building to full compliance with ADA and fire safety requirements.</i>	Cambridge	Greater Boston	\$291,900	\$291,900	2/14/2008	Round 1
Barrington Stage Company, Inc. <i>For phase two of the redevelopment of the Union Street Theatre in downtown Pittsfield.</i>	Pittsfield	Western	\$390,000	\$390,000	2/14/2008	Round 1
Berklee College of Music <i>For the renovation of an historically significant site into a café for live performances.</i>	Boston	Greater Boston	\$200,000	\$200,000	2/14/2008	Round 1
Berkshire Athenaeum <i>For building improvements and deferred maintenance, including new shelving, workstations, service desks, computer lab, and HVAC improvements.</i>	Pittsfield	Western	\$84,000	\$84,000	9/11/2007	Round 1
The Berkshire Historical Society <i>To purchase, move, and reassemble a historically appropriate barn on the Melville property.</i>	Pittsfield	Western	\$25,800	\$25,800	2/14/2008	Round 1
The Berkshire Museum <i>For the installation of an HVAC climate control system, and for construction of the Feigenbaum Hall of Innovation exhibit.</i>	Pittsfield	Western	\$670,000	\$670,000	9/11/2007	Round 1
The Berkshire Music School, Inc. <i>For repairs to the School including furnace and window replacement; fire escape and chimney repair; security system installation; driveway repair; new water main and landscaping; and renovations to teaching spaces to increase program capacity.</i>	Pittsfield	Western	\$65,000	\$65,000	5/14/2009	Round 2

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Capital Grants *(continued)*

Organization <i>Project Description</i>	City	Region	Award	Required Match	Date Approved	Round
Berkshire Theatre Festival, Inc. <i>For the grounds renovation, maintenance, repairs, and upgrades to the Main Campus facilities and five and a half acre grounds.</i>	Stockbridge	Western	\$160,000	\$160,000	6/12/2008	Round 1
Boston Ballet, Inc. <i>For the replacement of the HVAC system; installation of photovoltaic panels and a building security system; and replacement of carpeting.</i>	Boston	Greater Boston	\$90,000	\$90,000	2/14/2008	Round 1
Boston Center for the Arts, Inc. <i>To address deferred maintenance issues in the Artists Studio Building and Cyclorama, and begin Phase II of the Environmental Design Initiative.</i>	Boston	Greater Boston	\$400,000	\$400,000	2/14/2008	Round 1
Boston Center for the Arts, Inc. <i>For repairs to the Cyclorama and Tremont Estates Building, including electrical system updates; stairway and elevator upgrades; demolition of an unused shed; roof repair; updates to the sprinkler system; and improved soundproofing.</i>	Boston	Greater Boston	\$386,000	\$386,000	5/14/2009	Round 2
The Boston Conservatory <i>For a major facilities initiative, including the construction of new studios, performance space and an orchestra rehearsal hall; and extensive renovations to the Conservatory's existing 350-seat theater.</i>	Boston	Greater Boston	\$675,000	\$675,000	6/12/2008	Round 1
Boston Neighborhood Network <i>For improvements to the historic Egleston Power Station for historic preservation and to adapt the facility to be a new cultural center.</i>	Boston	Greater Boston	\$518,400	\$518,400	2/14/2008	Round 1
Boston Symphony Orchestra, Inc. <i>For extensive renovations to Symphony Hall's auditorium, surrounding orchestra level corridors, and one public reception room.</i>	Boston	Greater Boston	\$675,000	\$675,000	9/11/2007	Round 1
Boston University College of Fine Arts <i>For renovations of the Concert Hall, including a HVAC system; a raised roof to improve acoustics; new floor, wall and ceiling finishes; replacement of seating and a new handicapped seating area; and a new staircase.</i>	Boston	Greater Boston	\$400,000	\$400,000	5/14/2009	Round 2
The Bostonian Society <i>For structural stabilization of the Old State House, including exterior renovations; repair and enhancement of the HVAC system; and improvements to address visitor accessibility.</i>	Boston	Greater Boston	\$254,400	\$254,400	2/14/2008	Round 1
Thornton W. Burgess Society <i>For the construction of an education building, and for grounds improvements.</i>	East Sandwich	Southeast	\$39,000	\$39,000	9/11/2007	Round 1
Cahoon Museum of American Art <i>For construction of new addition to the east end of the historic 1775 structure, to include two new gallery spaces; art classrooms; art storage space; atrium lobby area with elevator, modern stairwell, admissions desk and museum gift shop; and a new parking area.</i>	Cotuit	Southeast	\$400,000	\$400,000	5/14/2009	Round 2
Cambridge Multicultural Arts Center <i>For renovations and upgrades to the Center's theater that will include seating, lighting, staging, and acoustical wall panels.</i>	Cambridge	Greater Boston	\$45,664	\$45,664	6/12/2008	Round 1
Cape Ann Historical Association <i>For the installation of a high-density storage system to eliminate unused space and increase storage capacity.</i>	Gloucester	Northeast	\$75,000	\$75,000	5/14/2009	Round 2
Cape Cod Art Association <i>For repairs to the center including replacement of exterior siding and trim; replacement of door and windows; drainage improvements; and replacement of leaders and gutters.</i>	Barnstable	Southeast	\$10,000	\$10,000	5/14/2009	Round 2

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Capital Grants *(continued)*

Organization <i>Project Description</i>	City	Region	Award	Required Match	Date Approved	Round
Cape Cod Community College Educ. Fndn. W. Barnstable <i>For accessibility improvements within the Tilden Arts Center, including accessible seating; establishment of access routes to main stage and backstage area; expansion of entry vestibules; regrading of walkways; and installation of captioning and assistive</i>		Southeast	\$157,000	\$157,000	5/14/2009	Round 2
Cape Cod Repertory Theatre Co., Inc. <i>For the renovation of the historic Crosby Cape House to serve as a multi-use facility with rehearsal space, meeting and reception rooms, and staff housing.</i>	Brewster	Southeast	\$150,000	\$150,000	6/12/2008	Round 1
The Cape Museum of Fine Arts, Inc. <i>To build a sculpture and clay studio on the lower level of the museum to offer new classes and expand the art therapy outreach program.</i>	Dennis	Southeast	\$38,220	\$38,220	6/12/2008	Round 1
Eric Carle Museum of Picture Book Art <i>To improve accessibility in the gallery spaces by installing automatic door-openers in three doorways.</i>	Amherst	Western	\$7,900	\$7,900	5/14/2009	Round 2
Central Square Theater <i>For the construction and fit-up of a new theater facility to house Underground Railway Theater and The Nora Theatre Company.</i>	Cambridge	Greater Boston	\$192,000	\$192,000	2/14/2008	Round 1
Central Square Theater <i>For improvements to the theater including new signage, exterior courtyard work, and installation of specialized equipment such as listening devices, audio description devices, and a captioning system.</i>	Cambridge	Greater Boston	\$68,000	\$68,000	5/14/2009	Round 2
The Children's Museum, Boston <i>For the construction of a 23,000 square-foot addition; creation of a Waterfront Park; renovation of existing facility; and incorporation of green design.</i>	Boston	Greater Boston	\$675,000	\$675,000	9/11/2007	Round 1
Citi Performing Arts Center <i>For electrical, mechanical, plumbing, preservation and safety improvements to the Wang and Shubert Theatres.</i>	Boston	Greater Boston	\$632,000	\$632,000	2/14/2008	Round 1
Sterling & Francine Clark Art Institute <i>For the construction of the Stone Hill Center that will provide new classroom and exhibition space and house an art conservation facility.</i>	Williamstown	Western	\$353,000	\$353,000	9/11/2007	Round 1
The Colonial Theatre <i>For repairs to the theatre including brick re-pointing and weather sealing; HVAC conversion; loading lot drainage and paving; and essential integrated stage equipment, including an orchestra shell.</i>	Pittsfield	Western	\$234,000	\$234,000	5/14/2009	Round 2
Community Music School of Springfield <i>For renovation of an existing 5,000 square-foot atrium into a concert hall, including construction of staging and platforms and the installation of sound, lighting, and projection systems, as well as parking facility improvements.</i>	Springfield	Western	\$391,000	\$391,000	5/14/2009	Round 2
Concord Art Association <i>For the renovation of the 1,600 square-foot 1810 wing of the John Ball house, to add a lift, classroom, and gallery; interpretive exhibits; catering kitchen; collections storage; and new mechanical systems.</i>	Concord	Northeast	\$170,000	\$170,000	5/14/2009	Round 2
Concord Museum <i>To upgrade climate control systems for the long term preservation of the museum's collection.</i>	Concord	Northeast	\$98,000	\$98,000	9/11/2007	Round 1
Coolidge Corner Theatre Foundation, Inc. <i>For the renovation of the facility to address accessibility, including the installation of an elevator and two handicapped accessible restrooms; and for the restoration of an Art Deco staircase.</i>	Brookline	Greater Boston	\$162,400	\$162,400	2/14/2008	Round 1

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Capital Grants (continued)

Organization Project Description	City	Region	Award	Required Match	Date Approved	Round
Coolidge Corner Theatre Foundation, Inc. <i>For restoration of the theater's ceiling, including permanent repair of current roof leaks; replacement of compromised plaster; mural restoration; vent removal; and eradication of smoke stains.</i>	Brookline	Greater Boston	\$36,000	\$36,000	5/14/2009	Round 2
The Dance Complex, Inc. <i>For the reconfiguration of the floor plan of the lobby and theater to make it accessible; and for the addition of a meeting room and kitchen.</i>	Cambridge	Greater Boston	\$112,500	\$112,500	6/12/2008	Round 1
DeCordova Museum and Sculpture Park <i>For the construction of a new museum wing to create a new collections storage and exhibition preparation facility.</i>	Lincoln	Northeast	\$477,000	\$477,000	9/11/2007	Round 1
The Discovery Museums <i>For exterior improvements including new entrance and signage; new pedestrian walkways; and reconfiguration of the existing parking facility.</i>	Acton	Northeast	\$172,000	\$172,000	5/14/2009	Round 2
Double Edge Theatre Productions, Inc. <i>For building a new septic system and upgrading bathroom facilities to address code compliance.</i>	Ashfield	Western	\$67,000	\$67,000	9/11/2007	Round 1
Double Edge Theatre Productions, Inc. <i>For implementation of a four-part green energy renovation plan, which includes insulation improvements; installation of wood-burning stoves; a solar-powered hot water system; and solar panels.</i>	Ashfield	Western	\$43,000	\$43,000	5/14/2009	Round 2
EcoTarium <i>For a two-phase plan to connect the facility to the electrical grid, replacing an existing set of generators.</i>	Worcester	Central	\$51,917	\$51,917	6/12/2008	Round 1
Emerson College <i>For the renovation of the Paramount Theatre to reopen as a 560-seat venue, which is part of a larger project to create Paramount Center, a complex of theaters, studios and residential and academic facilities.</i>	Boston	Greater Boston	\$675,000	\$675,000	9/11/2007	Round 1
Emerson Umbrella Center for the Arts <i>For the design and installation of a sprinkler system to meet the fire code requirements mandated in a lease with the Town of Concord.</i>	Concord	Northeast	\$96,000	\$96,000	6/12/2008	Round 1
Essex Art Center, Inc. <i>For maintenance and renovation of the center including window replacement; creation of a vestibule area; office and gallery space relocation; creation of two new classrooms; staircase replacement; ceiling repair; HVAC improvements; and new storage space.</i>	Lawrence	Northeast	\$95,000	\$95,000	5/14/2009	Round 2
Falmouth Artists Guild, Inc. <i>For the construction of a new Community Art Center, including space for a gallery, classrooms, and office and kitchen space.</i>	Falmouth	Southeast	\$240,000	\$240,000	2/14/2008	Round 1
Falmouth Historical Society, Inc. <i>To create a center entry on the Hallett Barn visitor's center and install a ventilation system; and to complete the repair and restoration of Wood House.</i>	Falmouth	Southeast	\$39,600	\$39,600	2/14/2008	Round 1
Town of Falmouth <i>For the design and reconstruction of the Oscar Wolf Bandshell at Marina Park.</i>	Falmouth	Southeast	\$173,000	\$173,000	9/11/2007	Round 1
Fine Arts Work Center in Provincetown <i>For the final phase of a comprehensive building renovation, and for the expansion of the Work Center's historic site.</i>	Provincetown	Southeast	\$205,000	\$205,000	9/11/2007	Round 1
Fitchburg Historical Society <i>For improvements to a newly acquired building, including the installation of an elevator and staircase; and HVAC, fire suppression and security systems.</i>	Fitchburg	Central	\$106,800	\$106,800	2/14/2008	Round 1

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Capital Grants *(continued)*

Organization <i>Project Description</i>	City	Region	Award	Required Match	Date Approved	Round
Fuller Craft Museum <i>For deferred maintenance, including improved window insulation; HVAC repairs; overhaul of electrical system; and a remodeled and expanded kitchen area.</i>	Brockton	Southeast	\$391,000	\$391,000	5/14/2009	Round 2
Isabella Stewart Gardner Museum <i>To complete phases two and three of a four-phase project to upgrade the gallery lighting systems throughout the Gardner Museum palace building.</i>	Boston	Greater Boston	\$274,000	\$274,000	9/11/2007	Round 1
Gloucester Maritime Heritage Center <i>For an addition to the existing Marine Education Center, including the construction of a new second story gallery, a balcony, and a third story storage loft.</i>	Gloucester	Northeast	\$95,000	\$95,000	9/11/2007	Round 1
Gordon College <i>For upgrades to Salem's Old Town Hall, including expanding the landing at the main entrance and adding an automatic door-opening system; restoring public restrooms; replacing heating systems; installing storm windows; and providing a lift to the stage.</i>	Wenham	Northeast	\$174,000	\$174,000	5/14/2009	Round 2
Gore Place Society, Inc. <i>For the installation of a fire detection and suppression system in the 1806 Gore mansion.</i>	Waltham	Greater Boston	\$205,140	\$205,140	6/12/2008	Round 1
Hancock Shaker Village, Inc. <i>For the implementation of the first phase of a comprehensive master plan, including construction of a new collections storage center; repairs to the Round Stone Barn; stabilization of Trustee's Office; and several historic landscape restoration projects.</i>	Pittsfield	Western	\$400,000	\$400,000	5/14/2009	Round 2
Harvard University Art Museums <i>For abatement phase of the Art Museum's Fogg building renovation and expansion project, including the identification, removal, and disposal of hazardous materials, including asbestos.</i>	Cambridge	Greater Boston	\$359,000	\$359,000	5/14/2009	Round 2
Heritage Museums & Gardens <i>To restore the gardens; construct a 7,500 square-foot addition; and address fire, ADA and septic building code issues.</i>	Sandwich	Southeast	\$288,000	\$288,000	9/11/2007	Round 1
John Woodman Higgins Armory, Inc. <i>For the replacement of the museum's roof's membrane; structural steel beam work; and painting and glazing the museum's exterior.</i>	Worcester	Central	\$280,000	\$280,000	2/14/2008	Round 1
Historic Deerfield, Inc. <i>For renovations to library facilities, including a new security system; partial roof replacement; HVAC upgrades; and reconfiguration of a 600 square-foot space as a special collections room.</i>	Deerfield	Western	\$63,000	\$63,000	5/14/2009	Round 2
Huntington Theatre Company, Inc. <i>For the replacement of the rigging systems of the Boston University Theatre, and for the wholesale replacement of the Theatre's permanent sound system.</i>	Boston	Greater Boston	\$164,000	\$164,000	2/14/2008	Round 1
Inquilinos Boricuas en Acción <i>For renovations at La Casa de la Cultura/Center for Latino Arts that include accessibility improvements; HVAC upgrades; installing a new sprinkler system; and upgrading the electrical, sound, and lighting systems.</i>	Boston	Greater Boston	\$400,000	\$400,000	5/14/2009	Round 2
The Institute of Contemporary Art <i>To complete construction and cover remaining costs of a new 65,000 square foot building that includes exhibition and performance space, book and design store, and café.</i>	Boston	Greater Boston	\$675,000	\$675,000	9/11/2007	Round 1

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Capital Grants (continued)

Organization Project Description	City	Region	Award	Required Match	Date Approved	Round
Jacob's Pillow Dance Festival, Inc. <i>To repair the foundation of the Ted Shawn Theatre and to increase parking capacity.</i>	Becket	Western	\$104,000	\$104,000	9/11/2007	Round 1
Jacob's Pillow Dance Festival, Inc. <i>For campus improvements including construction of a new 2,000 square-foot performance stage; a new 6,000 square-foot service facility; new service road; and 50 additional staff parking spaces to allow for conversion of existing staff lot into patron parking.</i>	Becket	Western	\$400,000	\$400,000	5/14/2009	Round 2
Lafayette-Durfee House Foundation, Inc. <i>To install a central heating system in the historic house, replacing fireplaces as the primary source of heat.</i>	Fall River	Southeast	\$7,500	\$7,500	2/14/2008	Round 1
Lloyd Center for the Environment <i>To construct a safe, accessible stairway and path to the main building of the Lloyd Center.</i>	S. Dartmouth	Southeast	\$10,000	\$10,000	6/12/2008	Round 1
Longy School of Music, Inc. <i>For improvements to acoustics, lighting, and projection systems in Edward Pickman Concert Hall; and restoration of wood flooring and doorways in Zabriskie House.</i>	Cambridge	Greater Boston	\$312,000	\$312,000	5/14/2009	Round 2
Longyear Museum <i>For restoration and accessibility improvements to the Mary Baker Eddy Historic House, including exterior trim repair, window relocation and porch reconstruction; new entry vestibule; accessible restrooms; and accessible route through lower floor public space.</i>	Chestnut Hill	Greater Boston	\$395,000	\$395,000	5/14/2009	Round 2
Lowell Parks and Conservation Trust <i>For the window restoration of the Spalding House to complete phases three and four and return the house to active use as a Museum and Urban Environmental Education Center.</i>	Lowell	Northeast	\$21,000	\$21,000	9/11/2007	Round 1
City of Lowell <i>For the stabilization, repair and renovation of the Lowell Memorial Auditorium's exterior envelope, including the roof; and for repairs to the HVAC system.</i>	Lowell	Northeast	\$564,000	\$564,000	9/11/2007	Round 1
City of Lowell <i>For maintenance to the Lowell Memorial Auditorium, including the installation of a new fire alarm system; exterior exit doors; replacement of the original main floor; and new concourse flooring.</i>	Lowell	Northeast	\$310,000	\$310,000	5/14/2009	Round 2
Lynn Museum <i>For the substantial renovation of the museum's new facility at the Heritage Park Visitor's Center.</i>	Lynn	Northeast	\$283,000	\$283,000	9/11/2007	Round 1
LynnArts, Inc. <i>For deferred maintenance and renovations to arts center including roof replacement, HVAC improvements and other repairs; and installation of a lighting grid and moveable graduated seating to increase capacity of the black box theater.</i>	Lynn	Northeast	\$75,000	\$75,000	5/14/2009	Round 2
Lyric Stage Company of Boston, Inc. <i>For the replacement of theater seating and renovation of lighting and sound systems to improve safety, function, and capacity.</i>	Boston	Greater Boston	\$59,900	\$59,900	2/14/2008	Round 1
Madison Park Development Corporation <i>For renovations to Hibernian Hall to create a new box office and reconfigure office space. Renovations are to refit an existing storefront space, including installation of new finishes, partition relocation, and minor electrical work.</i>	Boston	Greater Boston	\$90,000	\$90,000	5/14/2009	Round 2
The Mahaiwe Performing Arts Center <i>For improvements to the understage and backstage areas of the theater that will include ventilation of the understage "green room" and additional showers; insulation in the theater's attic; and improved infrastructure for the sound and lighting equipment.</i>	Great Barrington	Western	\$147,000	\$147,000	9/11/2007	Round 1

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Capital Grants *(continued)*

Organization <i>Project Description</i>	City	Region	Award	Required Match	Date Approved	Round
Marblehead Little Theater <i>To install an elevator for ADA compliance and to complete the renovation of the upper two floors.</i>	Marblehead	Northeast	\$60,000	\$60,000	6/12/2008	Round 1
Massachusetts Audubon Society <i>For infrastructure improvements and repairs to Drumlin Farm, including barns, trails, restrooms, greenhouses, and interpretive signage.</i>	Lincoln	Northeast	\$184,000	\$184,000	9/11/2007	Round 1
Massachusetts Audubon Society <i>For renovation of existing unfinished second-floor space at Joppa Flats Education Center as a dedicated Children and Family classroom to support expanded children's programming.</i>	Lincoln	Northeast	\$145,000	\$145,000	5/14/2009	Round 2
Massachusetts Museum of Contemporary Art <i>For the renovation of a 27,000 square-foot building, creating a new gallery space to house 50 wall drawings by artist Sol LeWitt.</i>	N. Adams	Western	\$429,000	\$429,000	9/11/2007	Round 1
Massachusetts Symphony Orchestra <i>For architectural and engineering drawings, plans and specifications to build a 2,600+ square foot service wing addition to Tuckerman Hall.</i>	Worcester	Central	\$41,000	\$41,000	6/12/2008	Round 1
Mayor's Office of Arts, Tourism & Events <i>For renovations to the Strand Theatre including installation of an internal communication system; video monitoring system; and refurbishment of restrooms.</i>	Boston	Greater Boston	\$234,000	\$234,000	5/14/2009	Round 2
Friends of Mount Auburn Cemetery <i>For construction of a new entrance to the Visitors Center in Story Chapel, to improve energy efficiency and accessibility.</i>	Cambridge	Greater Boston	\$132,000	\$132,000	5/14/2009	Round 2
Mudflat Pottery School, Inc. <i>For renovation of the Broadway Theatre in East Somerville to become Mudflat's new home; including rehabilitation of 16,000 square feet for classrooms, artists' studios, kiln room, meeting space, work areas, and office space; two retail spaces; a new mezzanine.</i>	Somerville	Greater Boston	\$300,000	\$300,000	5/14/2009	Round 2
Museum of African American History <i>For improvements to the African Meeting House in Boston, including a new elevator for handicap access, raising the ground floor, and restoration of the building's exterior.</i>	Boston	Greater Boston	\$420,000	\$420,000	9/11/2007	Round 1
Museum of Fine Arts, Boston <i>For the expansion and renovation of the museum including a new wing for exhibits, educational programs, conservation facilities.</i>	Boston	Greater Boston	\$675,000	\$675,000	9/11/2007	Round 1
Museum of Fine Arts, Boston <i>For improvements to the Museum's west entrance on Museum Road, specifically the creation of a dedicated Group Entrance with dedicated parking for buses, improved driveways for enhanced accessibility, and renovated amenities such as a new lobby.</i>	Boston	Greater Boston	\$400,000	\$400,000	5/14/2009	Round 2
Museum of Science <i>For external renovations to the Mugar Omni Theater and its lobby area, and for infrastructure upgrades to the Hayden Planetarium.</i>	Boston	Greater Boston	\$675,000	\$675,000	9/11/2007	Round 1
Narrows Center for the Arts, Inc. <i>For the installation of handicap restrooms and an elevator that will provide much needed accessibility.</i>	Fall River	Southeast	\$60,000	\$60,000	2/14/2008	Round 1
The National Yiddish Book Center <i>For the renovation of the existing space and the expansion of the current building to create a book repository, a 275-seat performance hall, galleries, a Yiddish Education Center, and offices.</i>	Amherst	Western	\$352,000	\$352,000	9/11/2007	Round 1
New Art Center in Newton <i>For the removal and replacement of an existing 46-year-old boiler encased in asbestos with two new boilers, converting from oil to gas heat.</i>	Newton	Greater Boston	\$50,000	\$50,000	5/14/2009	Round 2

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Capital Grants *(continued)*

Organization <i>Project Description</i>	City	Region	Award	Required Match	Date Approved	Round
New Bedford Whaling Museum <i>For phase two of a plan to restore the 12,450 square-foot historic Bourne Building.</i>	New Bedford	Southeast	\$617,000	\$617,000	9/11/2007	Round 1
New England Aquarium <i>For the upgrade of the life support system for the Giant Ocean Tank and Penguin exhibits, removing old filters and installing new, more efficient filtration technology.</i>	Boston	Greater Boston	\$455,000	\$455,000	9/11/2007	Round 1
New England Conservatory <i>For the replacement of the HVAC system in Jordan Hall, allowing the hall to be available year-round.</i>	Boston	Greater Boston	\$357,000	\$357,000	9/11/2007	Round 1
New England Quilt Museum <i>To address multiple deferred maintenance issues, including HVAC upgrades; fire safety; elevator service systems; and roof and chimney repairs.</i>	Lowell	Northeast	\$77,000	\$77,000	5/14/2009	Round 2
New England Wild Flower Society, Inc. <i>For the construction of a Native Plant Center on the Society's Nasami Farm Nursery and Sanctuary to include flexible work space, retail facilities and outdoor porches and gardens.</i>	Framingham	Metro West	\$100,000	\$100,000	2/14/2008	Round 1
New Marlborough Village Association <i>For the construction of a permanent performance platform in the main auditorium of the Meeting House; lighting and sound system improvements; and safety and access upgrades.</i>	Great Barrington	Western	\$45,000	\$45,000	5/14/2009	Round 2
The New Repertory Theatre, Inc. <i>For the purchase and installation of new lighting and audio equipment in the Black Box Theater and Charles Mosesian Theater at the Arsenal Center for the Arts.</i>	Watertown	Greater Boston	\$26,000	\$26,000	5/14/2009	Round 2
Newton Historical Society <i>For preservation and restoration of the 1732 Durant-Kenrick House and Grounds, including the addition of an educational wing with classroom/workshop space and improvements to parking, area landscaping and walkways.</i>	Newton	Greater Boston	\$218,800	\$218,800	5/14/2009	Round 2
Northampton Academy of Music, Inc. <i>For the design, fabrication, and installation of historically inspired Marquee signage and other sign elements to maximize visibility.</i>	Northampton	Western	\$34,800	\$34,800	6/12/2008	Round 1
Nuestras Raices, Inc. <i>For the rebuilding of an historic barn; construction of a retail plaza, petting zoo, cultural event area; and grounds infrastructure improvements.</i>	Holyoke	Western	\$256,500	\$256,500	2/14/2008	Round 1
Old Sturbridge Village <i>To address deferred maintenance of several buildings throughout the Village, including roof repairs, structural repairs, siding, painting, and prep work.</i>	Sturbridge	Central	\$135,000	\$135,000	5/14/2009	Round 2
Pilgrim Hall Museum <i>For improvements to provide full accessibility, including the construction of a new front entry, elevator, restrooms, ramping and grading; and renovation and expansion of the main lobby.</i>	Plymouth	Southeast	\$339,000	\$339,000	9/11/2007	Round 1
Plimoth Plantation, Inc. <i>To retrofit from a septic system to a system that connects to the town's sewers.</i>	Plymouth	Southeast	\$177,000	\$177,000	9/11/2007	Round 1
Plymouth Guild for the Arts, Inc. <i>For the acquisition and renovation of the Russell Library and The Lindens annex to be used as a cultural center for Plymouth.</i>	Plymouth	Southeast	\$370,000	\$370,000	9/11/2007	Round 1

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Capital Grants *(continued)*

Organization <i>Project Description</i>	City	Region	Award	Required Match	Date Approved	Round
Puppet Showplace, Inc. <i>To install sound absorption materials and acoustic barriers; a monitored fire alarm system; and a sprinkler system over the performance stage.</i>	Brookline	Greater Boston	\$19,380	\$19,380	6/12/2008	Round 1
RAW Art Works <i>For the renovation of a four-story building, including new windows; energy-efficient lighting; HVAC system replacement; and sump pump for flood prevention.</i>	Lynn	Northeast	\$138,000	\$138,000	5/14/2009	Round 2
Paul Revere House <i>For phase one construction and repairs to stabilize Lathrop Place, which will be renovated for use as a 3,600 square-foot education and visitors center.</i>	Boston	Greater Boston	\$362,500	\$362,500	5/14/2009	Round 2
Rockport Chamber Music Festival, Inc. <i>For the construction of a new year-round performance center, with a 325-seat concert hall and meeting space.</i>	Rockport	Northeast	\$400,000	\$400,000	5/14/2009	Round 2
The Norman Rockwell Museum <i>To rebuild the blue stone terrace at the main entrance of the museum.</i>	Stockbridge	Western	\$22,000	\$22,000	9/11/2007	Round 1
The Norman Rockwell Museum <i>For priority infrastructure restoration and rehabilitation of targeted building, including fire and safety; ADA compliance; utility system upgrades including green initiatives; and critical grounds work that will impact visitor safety and accessibility.</i>	Stockbridge	Western	\$190,000	\$190,000	5/14/2009	Round 2
Sargent-Murray-Gilman-Hough House Assn. <i>For repairs of the Sargent House Museum, including repainting of the exterior; reglazing of windows; and gutter and downspout replacement.</i>	Gloucester	Northeast	\$19,000	\$19,000	5/14/2009	Round 2
Shakespeare & Company <i>For substantial renovations of a former sports center into a multi-use 146-seat theater, studios, classrooms and new infrastructure.</i>	Lenox	Western	\$395,000	\$395,000	9/11/2007	Round 1
Somerville Museum <i>For repairs and improvements to a historic building that will include slate roof replacement, snow guard replacement, gutter repair, interior windows, exterior painting, and a security system.</i>	Somerville	Greater Boston	\$104,500	\$104,500	2/14/2008	Round 1
Soule Homestead Education Center <i>For the removal, replacement and expansion of sections of a 150 year old barn, using green technologies, to create handicap accessible classroom and performance space with multiple bathrooms and a kitchen.</i>	Middleborough	Southeast	\$107,000	\$107,000	5/14/2009	Round 2
South Shore Art Center, Inc. <i>To complete capital projects including replacement of HVAC systems; new roof and skylight; new main gallery wall fabric; electrical upgrades; and new windows.</i>	Cohasset	Southeast	\$36,000	\$36,000	2/14/2008	Round 1
Spinner Publications, Inc. <i>To install a new boiler system at Spinner Publications offices; a new climate-control system in the Spinner Archives; and to upgrade capacity and security of collections storage.</i>	New Bedford	Southeast	\$24,000	\$24,000	5/14/2009	Round 2
Spontaneous Celebrations, Inc. <i>For HVAC system improvements; window replacement; and insulation of the building and all pipes and risers to improve energy efficiency.</i>	Jamaica Plain	Greater Boston	\$28,000	\$28,000	5/14/2009	Round 2
The Springfield Museums <i>For the renovation of the existing building with the installation of an elevator and ADA compliant restrooms; upgrades to the HVAC, fire protection and security systems; and for the installation of exhibits.</i>	Springfield	Western	\$675,000	\$675,000	9/11/2007	Round 1

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Capital Grants *(continued)*

Organization <i>Project Description</i>	City	Region	Award	Required Match	Date Approved	Round
The Springfield Museums <i>For construction of 12,000 square-foot addition to the Great Hall, including a handicapped accessible entrance; expanded visitor orientation area; new walkways; expanded collection storage; and landscaping improvements.</i>	Springfield	Western	\$307,000	\$307,000	5/14/2009	Round 2
City of Springfield <i>For renovations to Symphony Hall, including restoration and repair, replacement of the 105 exterior windows, installation of a contemporary boiler system, and replacement of the stage lighting.</i>	Springfield	Western	\$478,000	\$478,000	9/11/2007	Round 1
Springstep, Inc. <i>For repairs including upgrades to staging, lighting and sound systems; HVAC system improvements; and general facility maintenance to correct errors from original construction.</i>	Medford	Greater Boston	\$209,000	\$209,000	5/14/2009	Round 2
Sturgis Library <i>For the renovation and repair of the Sturgis Library, including installation of a fire suppression system; renovation of the archival vault storage area; roof repair; staircase replacement; and window replacement.</i>	Barnstable	Southeast	\$246,700	\$246,700	5/14/2009	Round 2
TheatreZone, Inc. <i>For construction of a new performing arts center, housing a 100-seat theater; lobby/gallery; class and rehearsal studios; and support spaces.</i>	Chelsea	Greater Boston	\$270,000	\$270,000	5/14/2009	Round 2
Thoreau Farm Trust <i>For the restoration and rehabilitation of a historic farmhouse in Concord, MA to its original appearance, incorporating green elements into the project.</i>	Concord	Northeast	\$23,250	\$23,250	6/12/2008	Round 1
Truro Center for the Arts at Castle Hill <i>For the restoration and preservation of an historic windmill and barn.</i>	Truro	Southeast	\$83,000	\$83,000	9/11/2007	Round 1
The Trustees of Reservations <i>For a five-part project at the Naumkeag residence to replace the main house and barn roofs; restore parts of the gardens; and rehabilitate the ground-floor kitchen to create a visitor's center.</i>	Beverly	Northeast	\$200,000	\$200,000	9/11/2007	Round 1
USS Constitution Museum Foundation, Inc. <i>For improvements to the museum including renovations of the front doors, lobby, front desk, first floor bathrooms and theater to make them ADA compliant; and for the remodeling of the museum's store.</i>	Boston	Greater Boston	\$55,900	\$55,900	2/14/2008	Round 1
ValleyCAST! <i>For renovations to Whittin Mill site buildings including theater lighting improvements; installation of assistive listening equipment; museum climate control improvements to protect displays; and exterior improvements such as narrative historic signage.</i>	Whitinsville	Central	\$160,000	\$160,000	5/14/2009	Round 2
Ventfort Hall Association, Inc. <i>To stabilize and restore the historic Ventfort Hall mansion's deteriorating exterior west brick wall and its second floor.</i>	Lenox	Western	\$120,000	\$120,000	6/12/2008	Round 1
Wellfleet Harbor Actors Theater, Inc. <i>For the construction of a new, 200-seat performing arts and cultural center.</i>	Wellfleet	Southeast	\$600,000	\$600,000	2/14/2008	Round 1
WGBH Educational Foundation <i>For the construction of a large LED screen and other descriptive panels on the exterior of WGBH's new building in Brighton.</i>	Brighton	Greater Boston	\$140,000	\$140,000	6/12/2008	Round 1

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Capital Grants *(continued)*

Organization <i>Project Description</i>	City	Region	Award	Required Match	Date Approved	Round
Wistariahurst Museum <i>For construction that will rehabilitate and make accessible the Wistariahurst Carriage House for re-use, including structural work and remodeling of the interior to create an exhibit space, meeting space, and climate-controlled archives.</i>	Holyoke	Western	\$414,000	\$414,000	9/11/2007	Round 1
Worcester Art Museum <i>For renovation of existing studio into a 130-seat public lecture hall; construction of a new barrier-free entrance; and upgrades to existing Museum Cafe.</i>	Worcester	Central	\$310,000	\$310,000	5/14/2009	Round 2
Worcester Center for Performing Arts <i>For the \$29 million restoration of the Poli Palace Theatre.</i>	Worcester	Central	\$675,000	\$675,000	9/11/2007	Round 1
Worcester Center for Performing Arts <i>For renovations including the installation of a lift to accommodate additional top-tier seating; restoration of a private reception space; and installation of a Wurlitzer organ.</i>	Worcester	Central	\$62,000	\$62,000	5/14/2009	Round 2
Worcester County Horticultural Society <i>For phase four of a 50-year Master Plan involving the completion of renovations and new construction to create the Quadrangle--a complex containing a visitor center, restaurant, a greenhouse and other structures.</i>	Boylston	Central	\$675,000	\$675,000	9/11/2007	Round 1
Zumix, Inc. <i>For renovation of an existing 9,000 square-foot East Boston firehouse as a cultural and performance space, to include performance space; live-sound-mixing and video-projection station; recording studio; classrooms; and support space.</i>	East Boston	Greater Boston	\$200,000	\$200,000	5/14/2009	Round 2

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Feasibility and Technical Assistance Grants

Organization <i>Project Description</i>	City	Region	Award	Required Match	Date Approved	Round
The American Textile Museum <i>For the major renovation of the museum's core exhibition area, and for the construction of a 35-seat theater and new stairways.</i>	Lowell	Northeast	\$37,500	\$37,500	6/12/2008	Round 1
Artists for Humanity, Inc. <i>To determine the feasibility of expanding the EpiCenter, a youth arts facility.</i>	South Boston	Greater Boston	\$38,000	\$38,000	5/14/2009	Round 2
Available Potential Enterprises, Ltd. <i>For a study to determine the feasibility of developing the former Northampton Institution for Savings building into an arts center.</i>	Northampton	Western	\$18,750	\$18,750	9/11/2007	Round 1
Available Potential Enterprises, Ltd. <i>To conduct a Capital Fundraising Feasibility Study as the second phase of its project to develop an arts center in the historic Round House Building in downtown Northampton.</i>	Northampton	Western	\$15,000	\$15,000	5/14/2009	Round 2
Town of Barnstable <i>For phase two of a feasibility analysis for a new performing arts center.</i>	Hyannis	Southeast	\$18,800	\$18,800	2/14/2008	Round 1
Berkshire Carousel, Inc. <i>To refine the strategic plan for building a classical hand-carved wooden carousel and facility in Pittsfield.</i>	Pittsfield	Western	\$16,875.00	\$16,875.00	11/10/2009	Round 2

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Feasibility and Technical Assistance Grants *(continued)*

Organization <i>Project Description</i>	City	Region	Award	Required Match	Date Approved	Round
The Boston Museum <i>To complete a master plan, market research, and site and structural studies in order to proceed to the design stage of the new museum.</i>	Boston	Greater Boston	\$37,500	\$37,500	2/14/2008	Round 1
The Bostonian Society <i>To undertake a series of feasibility studies for adaptations to the Old State House.</i>	Boston	Greater Boston	\$38,000	\$38,000	5/14/2009	Round 2
Center for the Arts at the Armory <i>For a strategic business and marketing plan to ensure long-term viability.</i>	Somerville	Greater Boston	\$12,950.00	\$12,950.00	11/10/2009	Round 2
Charlestown Working Theater, Inc. <i>To determine the viability of expanding the CWT lobby to include a café and multi-use space for audience/community gatherings and smaller scale cultural events and classes.</i>	Charlestown	Greater Boston	\$9,000	\$9,000	5/14/2009	Round 2
Commonwealth Shakespeare Company, Inc. <i>To research the benefits of purchasing an integrated permanent staging system to be used in free summer productions.</i>	Boston	Greater Boston	\$15,000	\$15,000	5/14/2009	Round 2
The Cultural Center of Cape Cod <i>For market demand research and current facilities assessment to inform a proposed expansion.</i>	S. Yarmouth	Southeast	\$7,875.00	\$7,875.00	11/10/2009	Round 2
Danforth Museum of Art <i>For the upgrade of the HVAC system in the first floor galleries of the museum; and for renovations and repairs to the Museum School facility on the second floor.</i>	Framingham	Metro West	\$37,500	\$37,500	6/12/2008	Round 1
The Emily Dickinson Museum <i>For the preparation of an historic structures report and a cultural landscape report for the three-acre property.</i>	Amherst	Western	\$28,500	\$28,500	9/11/2007	Round 1
The Discovery Museums <i>To complete an existing conditions analysis; space-needs assessment and programming planning; conceptual design with cost estimates; and a final master plan to guide the expansion to a new building.</i>	Acton	Northeast	\$37,500	\$37,500	9/11/2007	Round 1
Dorchester Community Ctr. for Visual Art <i>To assess the structural integrity and systems of 12 Banton St., Dorchester as a potential new permanent location for Dot Art's classes, exhibit space and administrative offices.</i>	Dorchester	Greater Boston	\$3,938	\$3,938	9/11/2007	Round 1
Dorchester Historical Society <i>For a feasibility planning process for historic properties located on the main campus site.</i>	Dorchester	Greater Boston	\$9,375	\$9,375	9/11/2007	Round 1
EcoTarium <i>For planning and modeling on-site sustainable energy options.</i>	Worcester	Central	\$18,750.00	\$18,750.00	11/10/2009	Round 2
Espirito Santo Museum Foundation <i>For a feasibility study for the establishment of a museum in Fall River, focusing on the immigrant communities of the Lusophone world in New England.</i>	New Bedford	Southeast	\$38,000	\$38,000	5/14/2009	Round 2
Fruitlands Museums, Inc. <i>To develop a comprehensive master plan to assess the potential uses and guide long-term development and operation of the museum.</i>	Harvard	Northeast	\$37,500	\$37,500	9/11/2007	Round 1

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Feasibility and Technical Assistance Grants *(continued)*

Organization <i>Project Description</i>	City	Region	Award	Required Match	Date Approved	Round
Fuller Craft Museum <i>To complete a comprehensive facilities plan to address the museum's environmental controls; deferred maintenance; accessibility issues; inadequate program, storage and work space; and compliance with OSHA and other standards.</i>	Brockton	Southeast	\$30,000	\$30,000	9/11/2007	Round 1
Greenfield Community College <i>To complete a business plan to identify the scope and complexity of operating a performing arts center designed to benefit students and the region's creative economy.</i>	Greenfield	Western	\$23,000	\$23,000	5/14/2009	Round 2
The Guthrie Center <i>For renovations and repairs to the historic, early 19th century church, including roofing, handicap ramp, and HVAC improvements.</i>	Great Barrington	Western	\$27,750	\$27,750	6/12/2008	Round 1
Hampshire, Franklin, Hampden Agri. Soc. <i>To prepare a business plan, site plans, and permitting documents to establish the Three County Fairground as a year-round premiere destination for exhibitions and events.</i>	Northampton	Western	\$38,000	\$38,000	5/14/2009	Round 2
Hancock Shaker Village, Inc. <i>To develop a 10-year master plan for the preservation of 20 buildings and an historic landscape, and to assess fundraising feasibility as a precursor to the capital campaign.</i>	Pittsfield	Western	\$37,500	\$37,500	9/11/2007	Round 1
Historic New England <i>To develop a study of the Otis House Museum and two connected 19th century townhouses to determine the best way to install a heating and cooling system.</i>	Boston	Greater Boston	\$26,300	\$26,300	2/14/2008	Round 1
The House of the Seven Gables <i>To conduct a complete analysis of the campus, including existing structures; open space; topography; circulation; infrastructure; subsurface characteristics; city planning issues; and maintenance and preservation.</i>	Salem	Northeast	\$22,000	\$22,000	5/14/2009	Round 2
Inquilinos Boricuas en Acción <i>For the development of an overall facilities master plan and strategic capital business plan for the Center for Latino Arts.</i>	Boston	Greater Boston	\$15,000	\$15,000	2/14/2008	Round 1
Jacob's Pillow Dance Festival, Inc. <i>To create a master plan for the campus to address capital needs such as the lack of sufficient onsite artist and student housing, and the inadequacy of the 70 year old studio used by the school.</i>	Becket	Western	\$33,750	\$33,750	9/11/2007	Round 1
Lesley University <i>To begin a 12-18 month open community process with key Porter Square stakeholders in order to address the community's vision and use of Lesley's new Art Institute of Boston.</i>	Cambridge	Greater Boston	\$37,500	\$37,500	9/11/2007	Round 1
Little Theatre of Fall River, Inc. <i>For an on-site investigation and assessment of the Firebarn and its systems.</i>	Fall River	Southeast	\$3,000	\$3,000	5/14/2009	Round 2
Lynn Memorial Auditorium <i>For developing a comprehensive management, programming and fundraising strategy.</i>	Lynn	Northeast	\$26,250.00	\$26,250.00	11/10/2009	Round 2
Mansfield Music and Arts Society, Inc. <i>For planning to develop an abandoned parcel of land into a community arts center, including long-range business planning; fundraising planning; and site analysis and preliminary building design.</i>	Mansfield	Southeast	\$13,875	\$13,875	6/12/2008	Round 1
Massachusetts Air and Space Museum <i>To develop facility concept for new Air &amp; Space Museum, with preliminary space-allocation program and estimates for operating costs, annual income and construction costs.</i>	Bedford	Northeast	\$8,000	\$8,000	5/14/2009	Round 2

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Feasibility and Technical Assistance Grants *(continued)*

Organization <i>Project Description</i>	City	Region	Award	Required Match	Date Approved	Round
Massachusetts College of Art Foundation <i>To develop a planning study for new facilities for the Sandra &amp; David Bakalar and Stephen D. Paine Galleries.</i>	Boston	Greater Boston	\$18,750	\$18,750	9/11/2007	Round 1
Massachusetts College of Art Foundation <i>To analyze market demand, potential/future audiences, and economic impact for its Bakalar and Paine Galleries.</i>	Boston	Greater Boston	\$15,000	\$15,000	5/14/2009	Round 2
Massachusetts High School Drama Guild <i>For site analysis and business and program planning for a proposed small theatre arts center in Metrowest.</i>	Chelmsford	Northeast	\$25,300.00	\$25,300.00	11/10/2009	Round 2
Mayor's Office of Arts, Tourism & Events <i>To develop studies for the Strand Theatre, including planning and feasibility studies to evaluate full historic preservation and the expansion of educational programming; a preliminary design plan; and a new program and business model.</i>	Boston	Greater Boston	\$37,500	\$37,500	2/14/2008	Round 1
Natural Resources Trust of Easton, Inc. <i>For feasibility study and cost estimates for upgrading the Parker Room, a year-round multi-functional space for youth education.</i>	North Easton	Southeast	\$2,000	\$2,000	5/14/2009	Round 2
New England Performing Arts Center <i>For a regional market study to inform a proposed performing arts center.</i>	Franklin	Metro West	\$18,750.00	\$18,750.00	11/10/2009	Round 2
The Old North Foundation of Boston <i>To begin phase two of the master planning process to determine opportunities for preservation and new construction; assess existing building systems; and establish prospective budgets and timetables for implementation.</i>	Boston	Greater Boston	\$37,500	\$37,500	9/11/2007	Round 1
Peabody Essex Museum, Inc. <i>To develop a holistic master plan for the preservation and interpretation of 14 of its 23 historic properties.</i>	Salem	Northeast	\$38,000	\$38,000	5/14/2009	Round 2
Provincetown International Film Festival <i>For a feasibility and business plan for the proposed acquisition of Whaler's Wharf Cinema.</i>	Provincetown	Southeast	\$13,125.00	\$13,125.00	11/10/2009	Round 2
Paul Revere House <i>To complete a Master Plan, a legal assessment of code and zoning issues related to a newly acquired property, and an assessment of the 100th anniversary fundraising plan.</i>	Boston	Greater Boston	\$37,500	\$37,500	9/11/2007	Round 1
The Revolving Museum, Inc. <i>To perform a feasibility study for the joint venture of The Revolving Museum and the Arts League of Lowell joining forces to establish a new cultural center with shared programming and exhibition space.</i>	Lowell	Northeast	\$12,000	\$12,000	5/14/2009	Round 2
Riverside Theatre Works <i>To clarify the feasibility of moving into a larger permanent facility, including developing a market and capital campaign study, site/facility study, and architectural and environmental analysis of an identified potential location.</i>	Hyde Park	Greater Boston	\$37,500	\$37,500	9/11/2007	Round 1
Rockport Chamber Music Festival, Inc. <i>For the construction of a performing arts center/concert hall on the site of the newly acquired Haskins Building.</i>	Rockport	Northeast	\$22,500	\$22,500	6/12/2008	Round 1
The Norman Rockwell Museum <i>To develop a comprehensive Master Plan with analysis; prioritized timetable &amp; infrastructure cost estimates for buildings; landscape, technology &amp; security; visitor experience; collections growth; physical accessibility &amp; resource optimization.</i>	Stockbridge	Western	\$38,000	\$38,000	5/14/2009	Round 2

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Feasibility and Technical Assistance Grants *(continued)*

Organization <i>Project Description</i>	City	Region	Award	Required Match	Date Approved	Round
Stoneham Theatre Company <i>For architectural plans, fundraising research, and market analysis to clarify the feasibility of creating a new performance and rehearsal space.</i>	Stoneham	Greater Boston	\$14,300	\$14,300	2/14/2008	Round 1
Suzuki School of Newton, Inc. <i>To develop an operating description and test the long-term feasibility of developing a new cultural center for the Newton Cultural Alliance organizations.</i>	Auburndale	Greater Boston	\$18,750	\$18,750	9/11/2007	Round 1
Suzuki School of Newton, Inc. <i>To determine the architectural and fundraising feasibility of one partnership/location combination for the construction of a mid-size community arts center.</i>	Auburndale	Greater Boston	\$27,000	\$27,000	5/14/2009	Round 2
Topia Arts Center <i>For a marketing feasibility and strategic planning study, and for schematic drawings and a systems replacement plan to redevelop an historic cultural site into a new Arts Center.</i>	Adams	Western	\$37,500	\$37,500	2/14/2008	Round 1
The Walden Woods Project <i>For a feasibility assessment of the three buildings on the campus to address infrastructure improvements, outstanding maintenance items, historic preservation, and green issues.</i>	Lincoln	Northeast	\$31,875	\$31,875	9/11/2007	Round 1
Wellfleet Preservation Hall <i>For the feasibility of sustainable and green building options.</i>	Wellfleet	Southeast	\$37,500.00	\$37,500.00	11/10/2009	Round 2
Wheelock College <i>To investigate the expansion of the existing lobby; upgrades to the HVAC system, theatre equipment and technology; compliance with safety and accessibility regulations; and preliminary programming for long-term expansion of the theatre.</i>	Boston	Greater Boston	\$37,500	\$37,500	2/14/2008	Round 1
Worcester Historical Museum <i>For a formal business plan and partnership model plan for the development of the Worcester/Blackstone Visitor Center.</i>	Worcester	Central	\$37,500	\$37,500	2/14/2008	Round 1
The Yard, Inc. <i>To explore the possibility, costs and potential effects of a major renovation of the Patricia N. Nanon Theater and other Yard Facilities.</i>	Chilmark	Southeast	\$4,500	\$4,500	2/14/2008	Round 1
Zeiterion Theatre, Inc. <i>For a comprehensive facility needs assessment and systems replacement plan; and a feasibility assessment that addresses a possible expansion into the entire building.</i>	New Bedford	Southeast	\$22,500	\$22,500	9/11/2007	Round 1

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Systems Replacement Grants

For a Systems Replacement Plan, which consists of a capital assessment and 20-year replacement schedule based on the estimated usable life expectancy and the approximate replacement cost of building systems.

Organization <i>Project Description</i>	City	Region	Award	Required Match	Date Approved	Round
Academy of Performing Arts, Inc.	Orleans	Southeast	\$5,000	\$5,000	5/14/2009	Round 2
Dante Alighieri Cultural Society	Cambridge	Greater Boston	\$4,000	\$4,000	5/14/2009	Round 2.

## APPENDIX A: CFF GRANTEES AND DESCRIPTION OF GRANTS AS OF JUNE 30, 2011

### Systems Replacement Grants (continued)

American Antiquarian Society	Worcester	Central	\$6,000	\$6,000	5/14/2009	Round 2
The Berkshire Music School, Inc.	Pittsfield	Western	\$5,000	\$5,000	5/14/2009	Round 2
The Boston Conservatory	Boston	Greater Boston	\$5,000	\$5,000	5/14/2009	Round 2
Double Edge Theatre Productions, Inc.	Ashfield	Western	\$4,000	\$4,000	5/14/2009	Round 2
Earthdance Creative Living Project, Inc.	Plainfield	Western	\$4,000	\$4,000	5/14/2009	Round 2
EcoTarium	Worcester	Central	\$6,000	\$6,000	5/14/2009	Round 2
Natural Resources Trust of Easton, Inc.	North Easton	Southeast	\$4,000	\$4,000	5/14/2009	Round 2
New Art Center in Newton	Newton	Greater Boston	\$4,000	\$4,000	5/14/2009	Round 2
New England Quilt Museum	Lowell	Northeast	\$4,000	\$4,000	5/14/2009	Round 2
Spontaneous Celebrations, Inc.	Jamaica Plain	Greater Boston	\$5,000	\$5,000	5/14/2009	Round 2
Springstep, Inc.	Medford	Greater Boston	\$5,000	\$5,000	5/14/2009	Round 2
The Vineyard Playhouse Company, Inc.	Vineyard Haven	Southeast	\$4,000	\$4,000	5/14/2009	Round 2

## APPENDIX B: CFF REQUESTS AND GRANTS AS OF JUNE 30, 2011

### BY GEOGRAPHY

	<b>Total Requests</b>		<b>Total Grants and Recommended Grants</b>	
<i>Region</i>	<i>Requests</i>	<i>%</i>	<i>Grants/Recommended</i>	<i>%</i>
Central	\$7,491,080	7.0%	\$2,895,467	7.8%
Greater Boston	\$45,570,796	42.5%	\$15,656,246	42.3%
Metro West	\$7,315,809	6.8%	\$1,852,875	5.0%
Northeast	\$12,141,254	11.3%	\$3,206,050	8.7%
Southeast	\$14,981,136	14.0%	\$5,055,195	13.7%
Western	\$19,641,813	18.3%	\$8,354,626	22.6%
<b>TOTAL</b>	<b>\$107,141,888</b>	<b>100%</b>	<b>\$37,020,459</b>	<b>100%</b>

### BY BUDGET SIZE

	<b>Total Requests</b>		<b>Total Grants and Recommended Grants</b>	
	<i>Requests</i>	<i>%</i>	<i>Grants/Recommendations</i>	<i>%</i>
\$5 million and greater	\$22,500,095	21.0%	\$10,084,900	27.2%
Between \$1 and \$5 million	\$26,820,408	25.0%	\$10,859,600	29.3%
Less than \$1 million	\$37,387,168	34.9%	\$10,275,909	27.8%
Municipalities	\$4,016,757	3.7%	\$2,339,550	6.3%
College/University	\$16,417,460	15.3%	\$3,460,500	9.3%
<b>TOTAL</b>	<b>\$107,141,888</b>	<b>100.0%</b>	<b>\$37,020,459</b>	<b>100.0%</b>